

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 31, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from \_\_\_ to \_\_\_

Commission File Number 1-14523

**TRIO-TECH INTERNATIONAL**

(Exact name of Registrant as specified in its Charter)

California

(State or other jurisdiction of incorporation or organization)

95-2086631

(I.R.S. Employer Identification Number)

16139 Wyandotte Street

Van Nuys, California

(Address of principal executive offices)

91406

(Zip Code)

Registrant's Telephone Number, Including Area Code: **818-787-7000**

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12b-2 of the Securities Exchange Act of 1934.

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer  Accelerated Filer

Non-Accelerated Filer  Smaller Reporting Company

Emerging Growth Company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of May 1, 2017, there were 3,523,055 shares of the issuer's Common Stock, no par value, outstanding.

TRIO-TECH INTERNATIONAL  
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## **FORWARD-LOOKING STATEMENTS**

The discussions of Trio-Tech International's (the "Company") business and activities set forth in this Form 10-Q and in other past and future reports and announcements by the Company may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and assumptions regarding future activities and results of operations of the Company. In light of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the following factors, among others, could cause actual results to differ materially from those reflected in any forward-looking statements made by or on behalf of the Company: market acceptance of Company products and services; changing business conditions or technologies and volatility in the semiconductor industry, which could affect demand for the Company's products and services; the impact of competition; problems with technology; product development schedules; delivery schedules; changes in military or commercial testing specifications which could affect the market for the Company's products and services; difficulties in profitably integrating acquired businesses, if any, into the Company; risks associated with conducting business internationally and especially in Southeast Asia, including currency fluctuations and devaluation, currency restrictions, local laws and restrictions and possible social, political and economic instability; changes to government policies, potential legislative changes in U.S. and global financial and equity markets, including market disruptions and significant interest rate fluctuations; and other economic, financial and regulatory factors beyond the Company's control. Other than statements of historical fact, all statements made in this Quarterly Report are forward-looking, including, but not limited to, statements regarding industry prospects, future results of operations or financial position, and statements of our intent, belief and current expectations about our strategic direction, prospective and future financial results and condition. In some cases, you can identify forward-looking statements by the use of terminology such as "may," "will," "expects," "plans," "anticipates," "estimates," "potential," "believes," "can impact," "continue," or the negative thereof or other comparable terminology. Forward-looking statements involve risks and uncertainties that are inherently difficult to predict, which could cause actual outcomes and results to differ materially from our expectations, forecasts and assumptions.

Unless otherwise required by law, we undertake no obligation to update forward-looking statements to reflect subsequent events, changed circumstances, or the occurrence of unanticipated events. You are cautioned not to place undue reliance on such forward-looking statements.

**PART I. FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**

**CONDENSED CONSOLIDATED BALANCE SHEETS (IN THOUSANDS, EXCEPT NUMBER OF SHARES)**

	<b>March 31, 2017</b>	<b>June 30, 2016</b>
	(Unaudited)	
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 4,009	\$ 3,807
Short-term deposits	536	295
Trade accounts receivable, less allowance for doubtful accounts of \$244 and \$270	8,350	8,826
Other receivables	321	596
Inventories, less provision for obsolete inventories of \$675 and \$697	2,172	1,460
Prepaid expenses and other current assets	308	264
Asset held for sale	83	92
<b>Total current assets</b>	<b>15,779</b>	<b>15,340</b>
<b>NON-CURRENT ASSETS:</b>		
Deferred tax assets	376	401
Investment properties, net	1,221	1,340
Property, plant and equipment, net	10,694	11,283
Other assets	1,836	1,788
Restricted term deposits	1,629	2,067
<b>Total non-current assets</b>	<b>15,756</b>	<b>16,879</b>
<b>TOTAL ASSETS</b>	<b>\$ 31,535</b>	<b>\$ 32,219</b>
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES:</b>		
Lines of credit	\$ 2,107	\$ 2,491
Accounts payable	3,379	2,921
Accrued expenses	2,574	2,642
Income taxes payable	213	230
Current portion of bank loans payable	199	342
Current portion of capital leases	196	235
<b>Total current liabilities</b>	<b>8,668</b>	<b>8,861</b>
<b>NON-CURRENT LIABILITIES:</b>		
Bank loans payable, net of current portion	1,428	1,725
Capital leases, net of current portion	366	503
Deferred tax liabilities	279	216
Other non-current liabilities	43	43
<b>Total non-current liabilities</b>	<b>2,116</b>	<b>2,487</b>
<b>TOTAL LIABILITIES</b>	<b>\$ 10,784</b>	<b>\$ 11,348</b>
<b>EQUITY</b>		
<b>TRIO-TECH INTERNATIONAL'S SHAREHOLDERS' EQUITY:</b>		
Common stock, no par value, 15,000,000 shares authorized; 3,523,055 and 3,513,055 shares issued and outstanding, respectively, as at March 31, 2017, and June 30, 2016	\$ 10,921	\$ 10,882
Paid-in capital	3,204	3,188
Accumulated retained earnings	3,988	3,025
Accumulated other comprehensive gain-translation adjustments	1,276	2,162
<b>Total Trio-Tech International shareholders' equity</b>	<b>19,389</b>	<b>19,257</b>
Non-controlling interest	1,362	1,614
<b>TOTAL EQUITY</b>	<b>\$ 20,751</b>	<b>\$ 20,871</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$ 31,535</b>	<b>\$ 32,219</b>

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME**  
**UNAUDITED (IN THOUSANDS, EXCEPT EARNINGS PER SHARE)**

	Three Months Ended		Nine Months Ended	
	Mar. 31, 2017	Mar. 31, 2016	Mar. 31, 2017	Mar. 31, 2016
<b>Revenue</b>				
Manufacturing	\$ 4,230	\$ 4,468	\$ 11,221	\$ 10,884
Testing services	3,977	3,622	12,204	11,106
Distribution	1,581	1,232	4,360	3,566
Others	37	33	115	83
	<b>9,825</b>	<b>9,355</b>	<b>27,900</b>	<b>25,639</b>
<b>Cost of Sales</b>				
Cost of manufactured products sold	3,345	3,597	8,762	8,177
Cost of testing services rendered	2,597	2,570	8,069	7,827
Cost of distribution	1,407	1,025	3,899	3,118
Others	29	31	71	92
	<b>7,378</b>	<b>7,223</b>	<b>20,801</b>	<b>19,214</b>
<b>Gross Margin</b>	<b>2,447</b>	<b>2,132</b>	<b>7,099</b>	<b>6,425</b>
<b>Operating Expenses:</b>				
General and administrative	1,659	1,600	5,178	4,861
Selling	222	158	587	470
Research and development	51	51	156	148
Loss / (gain) on disposal of property, plant and equipment	30	-	38	(4)
Total operating expenses	<b>1,962</b>	<b>1,809</b>	<b>5,959</b>	<b>5,475</b>
<b>Income from Operations</b>	<b>485</b>	<b>323</b>	<b>1,140</b>	<b>950</b>
<b>Other (Expenses) / Income</b>				
Interest expense	(43)	(47)	(149)	(151)
Other income / (expenses) , net	45	(97)	358	129
Total other income / (expenses)	<b>2</b>	<b>(144)</b>	<b>209</b>	<b>(22)</b>
<b>Income from Continuing Operations before Income Taxes</b>	<b>487</b>	<b>179</b>	<b>1,349</b>	<b>928</b>
<b>Income Tax Expenses</b>	<b>(106)</b>	<b>(15)</b>	<b>(256)</b>	<b>(168)</b>
<b>Income from continuing operations before non-controlling interest, net of tax</b>	<b>381</b>	<b>164</b>	<b>1,093</b>	<b>760</b>
<b>Discontinued Operations (Note 19)</b>				
Loss from discontinued operations, net of tax	(1)	(1)	(4)	(5)
<b>NET INCOME</b>	<b>380</b>	<b>163</b>	<b>1,089</b>	<b>755</b>
Less: income attributable to non-controlling interest	30	13	126	156
<b>Net Income Attributable to Trio-Tech International Common Shareholder</b>	<b>\$ 350</b>	<b>\$ 150</b>	<b>\$ 963</b>	<b>\$ 599</b>
<b>Amounts Attributable to Trio-Tech International Common Shareholders:</b>				
Income from continuing operations, net of tax	351	155	970	607
Loss from discontinued operations, net of tax	(1)	(5)	(7)	(8)
<b>Net Income Attributable to Trio-Tech International Common Shareholders</b>	<b>\$ 350</b>	<b>\$ 150</b>	<b>\$ 963</b>	<b>\$ 599</b>
<b>Basic Earnings per Share:</b>				
Basic per share from continuing operations attributable to Trio-Tech International	\$ 0.10	\$ 0.04	\$ 0.28	\$ 0.17
Basic earnings per share from discontinued operations attributable to Trio-Tech International	\$ -	\$ -	\$ -	\$ -
<b>Basic Earnings per Share from Net Income Attributable to Trio-Tech International</b>	<b>\$ 0.10</b>	<b>\$ 0.04</b>	<b>\$ 0.28</b>	<b>\$ 0.17</b>
<b>Diluted Earnings per Share:</b>				
Diluted earnings per share from continuing operations attributable to Trio-Tech International	\$ 0.10	\$ 0.04	\$ 0.27	\$ 0.17
Diluted earnings per share from discontinued operations attributable to Trio-Tech International	\$ -	\$ -	\$ -	\$ -
<b>Diluted Earnings per Share from Net Income Attributable to Trio-Tech International</b>	<b>\$ 0.10</b>	<b>\$ 0.04</b>	<b>\$ 0.27</b>	<b>\$ 0.17</b>

Weighted average number of common shares outstanding

Basic	3,523	3,563	3,523	3,563
Dilutive effect of stock options	116	13	54	12
<b>Number of shares used to compute earnings per share diluted</b>	<b><u>3,639</u></b>	<b><u>3,576</u></b>	<b><u>3,577</u></b>	<b><u>3,575</u></b>

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**UNAUDITED (IN THOUSANDS)**

	<u>Three Months Ended</u>		<u>Nine Months Ended</u>	
	<u>Mar. 31,</u> <u>2017</u>	<u>Mar. 31,</u> <u>2016</u>	<u>Mar. 31,</u> <u>2017</u>	<u>Mar. 31,</u> <u>2016</u>
<b>Comprehensive Income Attributable to Trio-Tech International Common Shareholders:</b>				
Net income	\$ 380	\$ 163	\$ 1,089	\$ 755
Foreign currency translation, net of tax	290	779	(1,087)	(624)
<b>Comprehensive Income</b>	<b>670</b>	<b>942</b>	<b>2</b>	<b>131</b>
Less: comprehensive (loss) / income attributable to non-controlling interest	(38)	170	(75)	32
<b>Comprehensive Income Attributable to Trio-Tech International Common Shareholders</b>	<b>\$ 708</b>	<b>\$ 772</b>	<b>\$ 77</b>	<b>\$ 99</b>

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**  
**(IN THOUSANDS)**

	Common Stock		Additional Paid-in Capital	Accumulated Retained Earnings	Accumulated Other Comprehensive Income	Non-Controlling Interest	Total
	Shares	Amount					
		\$	\$	\$	\$	\$	\$
Balance at June 30, 2015	3,513	10,882	3,087	2,246	2,771	1,736	20,722
Stock option expenses	-	-	101	-	-	-	101
Net income	-	-	-	779	-	282	1,061
Dividend declared by subsidiary	-	-	-	-	-	(181)	(181)
Translation adjustment	-	-	-	-	(609)	(223)	(832)
Balance at June 30, 2016	3,513	10,882	3,188	3,025	2,162	1,614	20,871
Stock option expenses	-	-	16	-	-	-	16
Net income	-	-	-	963	-	126	1,089
Dividend declared by subsidiary	-	-	-	-	-	(177)	(177)
Issue of restricted shares to consultant	10	39	-	-	-	-	39
Translation adjustment	-	-	-	-	(886)	(201)	(1,087)
Balance at Mar. 31, 2017	3,523	10,921	3,204	3,988	1,276	1,362	20,751

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (IN THOUSANDS)**  
**UNAUDITED (IN THOUSANDS)**

	<b>Nine Months Ended</b>	
	<b>Mar. 31,</b>	<b>Mar. 31,</b>
	<b>2017</b>	<b>2016</b>
	<b>(Unaudited)</b>	<b>(Unaudited)</b>
<b>Cash Flow from Operating Activities</b>		
Net income	\$ 1,089	\$ 755
Adjustments to reconcile net income to net cash flow provided by operating activities		
Depreciation and amortization	1,358	1,375
Stock option expenses	16	99
Issue of restricted shares to consultant	39	-
Inventory recovery	(5)	(69)
Bad debt recovery, net	(15)	(4)
Accrued interest expense, net of accrued interest income	132	141
Loss / (Gain) on sale of property, plant and equipment - continued operations	8	(53)
Write-off of property, plant and equipment	30	2
Impairment loss	-	(1)
Warranty recovery, net	(6)	(40)
Deferred tax (benefit) / provision	88	(77)
Changes in operating assets and liabilities, net of acquisition effect		
Trade accounts receivable	491	(1,091)
Other receivables	286	23
Other assets	(199)	(100)
Inventories	(729)	(204)
Prepaid expenses and other current assets	(44)	(50)
Accounts payable and accrued expenses	491	722
Income tax payable	(17)	(82)
<b>Net Cash Provided by Operating Activities</b>	<b>3,013</b>	<b>1,346</b>
<b>Cash Flow from Investing Activities</b>		
Proceeds from maturing of unrestricted and restricted term deposits and short-term deposits, net	488	63
Investments in restricted and unrestricted deposits	(421)	-
Additions to property, plant and equipment	(1,467)	(887)
Proceeds from disposal of plant, property and equipment	83	210
<b>Net Cash Used in Investing Activities</b>	<b>(1,317)</b>	<b>(614)</b>
<b>Cash Flow from Financing Activities</b>		
Repayment on lines of credit	(6,171)	(6,018)
Proceeds from bank loans and capital leases	5,850	5,919
Dividends paid to non-controlling interest	(177)	(117)
Repayment of bank loans and capital leases	(547)	(516)
<b>Net Cash Used in Financing Activities</b>	<b>(1,045)</b>	<b>(732)</b>
<b>Effect of Changes in Exchange Rate</b>	<b>(449)</b>	<b>(166)</b>
<b>NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>202</b>	<b>(166)</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>	<b>3,807</b>	<b>3,711</b>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$ 4,009</b>	<b>\$ 3,545</b>
<b>Supplementary Information of Cash Flows</b>		
Cash paid during the period for:		
Interest	\$ 132	\$ 152
Income taxes	\$ 122	\$ 157
<b>Non-Cash Transactions</b>		
Capital lease of property, plant and equipment	\$ 49	\$ 183

See notes to condensed consolidated financial statements.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(IN THOUSANDS, EXCEPT EARNINGS PER SHARE AND NUMBER OF SHARES)**

**1. ORGANIZATION AND BASIS OF PRESENTATION**

Trio-Tech International (“the Company” or “TTI” hereafter) was incorporated in fiscal year 1958 under the laws of the State of California. TTI provides third-party semiconductor testing and burn-in services primarily through its laboratories in Southeast Asia. In addition, TTI operates testing facilities in the United States. The Company also designs, develops, manufactures and markets a broad range of equipment and systems used in the manufacturing and testing of semiconductor devices and electronic components. In the third quarter of fiscal year 2017, TTI conducted business in four business segments: Manufacturing, Testing Services, Distribution and Real Estate. TTI has subsidiaries in the U.S., Singapore, Malaysia, Thailand and China as follows:

	Ownership	Location
Express Test Corporation (Dormant)	100%	Van Nuys, California
Trio-Tech Reliability Services (Dormant)	100%	Van Nuys, California
KTS Incorporated, dba Universal Systems (Dormant)	100%	Van Nuys, California
European Electronic Test Centre (Dormant)	100%	Dublin, Ireland
Trio-Tech International Pte. Ltd.	100%	Singapore
Universal (Far East) Pte. Ltd. *	100%	Singapore
Trio-Tech International (Thailand) Co. Ltd. *	100%	Bangkok, Thailand
Trio-Tech (Bangkok) Co. Ltd. (49% owned by Trio-Tech International Pte. Ltd. and 51% owned by Trio-Tech International (Thailand) Co. Ltd.)	100%	Bangkok, Thailand
Trio-Tech (Malaysia) Sdn. Bhd. (55% owned by Trio-Tech International Pte. Ltd.)	55%	Penang and Selangor, Malaysia
Trio-Tech (Kuala Lumpur) Sdn. Bhd. (100% owned by Trio-Tech Malaysia Sdn. Bhd.)	55%	Selangor, Malaysia
Prestal Enterprise Sdn. Bhd. (76% owned by Trio-Tech International Pte. Ltd.)	76%	Selangor, Malaysia
Trio-Tech (Suzhou) Co., Ltd. *	100%	Suzhou, China
Trio-Tech (Shanghai) Co., Ltd. * (Dormant) **	100%	Shanghai, China
Trio-Tech (Chongqing) Co. Ltd. *	100%	Chongqing, China
SHI International Pte. Ltd. (Dormant) (55% owned by Trio-Tech International Pte. Ltd.)	55%	Singapore
PT SHI Indonesia (Dormant) (100% owned by SHI International Pte. Ltd.)	55%	Batam, Indonesia
Trio-Tech (Tianjin) Co., Ltd. *	100%	Tianjin, China

\* 100% owned by Trio-Tech International Pte. Ltd.

\*\* Windup in March 30, 2017

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. All significant inter-company accounts and transactions have been eliminated in consolidation. The unaudited condensed consolidated financial statements are presented in U.S. dollars. The accompanying condensed consolidated financial statements do not include all the information and footnotes required by U.S. GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for fair presentation have been included. Operating results for the nine months ended March 31, 2017 are not necessarily indicative of the results that may be expected for the fiscal year ending June 30, 2017. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company’s annual report for the fiscal year ended June 30, 2016.

The Company’s operating results are presented based on the translation of foreign currencies using the respective quarter’s average exchange rate.

## 2. NEW ACCOUNTING PRONOUNCEMENTS

The amendments in Accounting Standards Update (“ASU”) 2017-08 ASC Subtopic 310-20 — ‘Receivables—Nonrefundable Fees and Other Costs (“ASC Subtopic 310-20”): These amendments shorten the amortization period for certain callable debt securities held at a premium. For public companies, these amendments are effective for annual periods beginning after December 15, 2018, including interim periods within those periods. While early application is permitted, including adoption in an interim period, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company’s presentation of consolidated financial position or results of operations.

The amendments in ASU 2017-07 ASC Topic 715 — ‘Compensation — Retirement Benefits: These amendments improve the presentation of net periodic pension Cost and Net Periodic Postretirement Benefit Cost. For public companies, these amendments are effective for annual periods beginning after December 15, 2017, including interim periods within those periods. While early application is permitted, including adoption in an interim period, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company’s presentation of consolidated financial position or results of operations.

The amendments in ASU 2017-05 ASC Subtopic 610-20 — ‘Other Income – Gains and Losses from the Derecognition of Nonfinancial Assets (“ASC Subtopic 610-20”): These amendments clarify the scope of asset derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets. For public companies, these amendments are effective for annual periods beginning after December 15, 2017, including interim periods within those periods. While early application is permitted, including adoption in an interim period, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company’s presentation of consolidated financial position or results of operations.

The amendments in ASU 2017-04 ASC Topic 350 — ‘Intangibles - Goodwill and Other: These amendments simplify the test for goodwill impairment. For public companies, these amendments are effective for annual periods beginning after December 15, 2019, including interim periods within those periods. While early application is permitted, including adoption in an interim period, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company’s presentation of consolidated financial position or results of operations.

The amendments in ASU 2017-01 ASC Topic 805 — ‘Business: These amendments clarify the definition of a business. The amendments affect all companies and other reporting organizations that must determine whether they have acquired or sold a business. For public companies, these amendments are effective for annual periods beginning after December 15, 2017, including interim periods within those periods. While early application is permitted, including adoption in an interim period, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company’s presentation of consolidated financial position or results of operations.

The amendments in ASU 2016-18 ASC Topic 230 — ‘Statement of Cash Flows: These amendments provide cash flow statement classification guidance. For public business entities, these amendments are effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. While early application is permitted, including adoption in an interim period, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company’s presentation of consolidated financial position and statement of cash flows.

The amendments in ASU 2016-17 ASC Topic 810 — Consolidation: These amendments require an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. For public business entities, these amendments are effective for annual reporting periods beginning after December 15, 2017, and interim periods within those fiscal years. While early application is permitted, including interim reporting periods within those annual reporting periods, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company’s consolidated financial position or results of operations.

The amendments in ASU 2016-16 ASC Topic 740 — Income Taxes: These amendments require an entity to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. For public business entities, these amendments are effective for annual reporting periods beginning after December 15, 2017, including interim reporting periods within those annual reporting periods. While early application is permitted, including adoption in an interim period, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company's consolidated financial position or results of operations.

The amendments in ASU 2016-15 ASC Topic 230 —Statement of Cash: These amendments provide cashflow statement classification guidance. For public business entities, the amendments are effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. While early application is permitted, including adoption in an interim period, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company's consolidated financial position or results of operations.

The amendments in ASU 2016-13 ASC Topic 326: Financial Instruments —Credit are issued for the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts. For public companies that are not SEC filers, ASC Topic 326 is effective for fiscal years beginning after December 15, 2020, and interim periods within those fiscal years. While early application will be permitted for all organizations for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018, the Company has not yet determined if it will early adopt. The effectiveness of this update is not expected to have a significant effect on the Company's consolidated financial position or results of operations.

The amendments in ASU 2016-09 ASC Topic 718: Compensation – Stock Compensation are issued to simplify several aspects of the accounting for share-based payment award transactions, including (a) income tax consequences (b) classification of awards as either equity or liabilities; and (c) classification on the statement of cash flows. For public business entities, the amendments are effective for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted for any entity in any interim or annual period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The Company has not elected to early adopt and has not yet determined the effects on the Company's consolidated financial position or results of operations on the adoption of this update.

The amendments in ASU 2016-02 ASC Topic 842: Leases require companies to recognize the following for all leases (with the exception of short-term leases) at the commencement date of the applicable lease: (a) a lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and (b) a right-of-use asset, which is as an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. These amendments become effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, for a variety of entities including a public company. While early adoption is permitted, the Company has not elected to early adopt. The effectiveness of this update is not expected to have a significant effect on the Company's consolidated financial position or results of operations.

The Financial Accounting Standards Board ("FASB") has issued converged standards on revenue recognition. Specifically, the Board has issued ASU 2014-09, ASC Topic 606("ASU 2014-09"). ASU 2014-09 affects any entity using U.S. GAAP that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of non-financial assets unless those contracts are within the scope of other standards (e.g., insurance contracts or lease contracts). ASU 2014-09 will supersede the revenue recognition requirements in ASC Topic 605, Revenue Recognition ("ASC Topic 605"), and most industry-specific guidance. ASU 2014-09 also supersedes some cost guidance included in Subtopic 605-35, Revenue Recognition—Construction-Type and Production-Type Contracts. In addition, the existing requirements for the recognition of a gain or loss on the transfer of non-financial assets that are not in a contract with a customer (e.g., assets within the scope of ASC Topic 360, Property, Plant, and Equipment, ("ASC Topic 360"), and intangible assets within the scope of Topic 350, Intangibles—Goodwill and Other) are amended to be consistent with the guidance on recognition and measurement (including the constraint on revenue) in ASU 2014-09. For a public entity, the amendments in ASU 2014-09 are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. As the new standards, will supersede substantially all existing revenue guidance affecting the Company under GAAP, it could impact revenue and cost recognition on sales across all the Company's business segments. The Company carried out an evaluation of the impact of this standard on its business and found the adoption of this standard should not have a material effect on its Consolidated Financial Statements.

ASU 2015-14 ASC Topic 606: Deferral of the Effective Date (“ASC Topic 606”) defers the effective date of ASU 2014-09 for all entities by one year. For a public entity, the amendments in ASU 2014-09 are effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Earlier application is permitted only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. The Company has not yet determined if it will early adopt. The effectiveness of this update is not expected to have a significant effect on the Company’s consolidated financial position or results of operations.

The amendments in ASU 2015-11 ASC Topic 330: Simplifying the Measurement of Inventory (“ASC Topic 330”) specify that an entity should measure inventory at the lower of cost and net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. Subsequent measurement is unchanged for inventory measured using Last-In-First-Out or the retail inventory method. The amendments in ASC Topic 330 are effective for public business entities for fiscal years beginning after December 15, 2016, and interim periods within those fiscal years. A reporting entity should apply the amendments retrospectively to all periods presented. While early adoption is permitted, the Company has not elected to early adopt. The adoption of this update is not expected to have a significant effect on the Company’s consolidated financial position or results of operations.

FASB amended ASU 2014-15 Subtopic 205-40, Presentation of Financial Statements – Going Concern (“ASC Topic 205”) to define management’s responsibility to evaluate whether there is substantial doubt about an organization’s ability to continue as a going concern and to provide related footnote disclosures. Under GAAP, financial statements are prepared under the presumption that the reporting organization will continue to operate as a going concern, except in limited circumstances. The going concern basis of accounting is critical to financial reporting because it establishes the fundamental basis for measuring and classifying assets and liabilities. Currently, GAAP lacks guidance about management’s responsibility to evaluate whether there is substantial doubt about the organization’s ability to continue as a going concern or to provide related footnote disclosures. ASC Topic 205 provides guidance to an organization’s management, with principles and definitions that are intended to reduce diversity in the timing and content of disclosures that are commonly provided by organizations today in the financial statement footnotes. The amendments in ASC Topic 205 are effective for annual periods beginning after December 15, 2016, and interim periods within annual periods beginning after December 15, 2016. While early application is permitted for annual or interim reporting periods for which the financial statements have not previously been issued, the Company has not elected to early adopt. The effectiveness of this update does not have a significant effect on the Company’s consolidated financial position or results of operations.

Other new pronouncements issued but not yet effective until after March 31, 2017 are not expected to have a significant effect on the Company’s consolidated financial position or results of operations.

### 3. TERM DEPOSITS

	<u>Mar. 31,</u> <u>2017</u>	<u>June 30,</u> <u>2016</u>
	(Unaudited)	
Short-term deposits	\$ 590	\$ 301
Currency translation effect on short-term deposits	(54)	(6)
<b>Total short-term deposits</b>	<b>536</b>	<b>295</b>
Restricted term deposits	1,720	2,085
Currency translation effect on restricted term deposits	(91)	(18)
<b>Total restricted term deposits</b>	<b>1,629</b>	<b>2,067</b>
<b>Total Term deposits</b>	<b>\$ 2,165</b>	<b>\$ 2,362</b>

Restricted term deposits represent the amount of cash pledged to secure loans payable granted by financial institutions and serve as collateral for public utility agreements such as electricity and water and performance bonds related to customs duty payable. Restricted deposits are classified as non-current assets, as they relate to long-term obligations and will become unrestricted only upon discharge of the obligations. Short-term deposits represent bank deposits that do not qualify as cash equivalents.

#### 4. TRADE ACCOUNTS RECEIVABLE AND ALLOWANCE FOR DOUBTFUL ACCOUNTS

Accounts receivable consists of customer obligations due under normal trade terms. Although management generally does not require collateral, letters of credit may be required from customers in certain circumstances. Management periodically performs credit evaluations of customers' financial conditions.

Senior management reviews accounts receivable on a periodic basis to determine if any receivables potentially will be uncollectible. Management includes any accounts receivable balances that are determined to be uncollectible in the allowance for doubtful accounts. After all reasonable attempts to collect a receivable have failed, the receivable is written off against the allowance. Based on the information available, management believes the allowance for doubtful accounts as of March 31, 2017, and June 30, 2016 was adequate.

The following table represents the changes in the allowance for doubtful accounts:

	<b>Mar. 31, 2017</b>	<b>June 30, 2016</b>
	(Unaudited)	
Beginning	\$ 270	\$ 313
Additions charged to expenses	65	21
Recovered / write-off	(80)	(48)
Currency translation effect	(11)	(16)
<b>Ending</b>	<b>\$ 244</b>	<b>\$ 270</b>

## 5. LOANS RECEIVABLE FROM PROPERTY DEVELOPMENT PROJECTS

The following table presents Trio-Tech (Chongqing) Co. Ltd (“TTCQ”)’s loan receivable from property development projects in China as of March 31, 2017. The exchange rate is based on the date published by the Monetary Authority of Singapore as of March 31, 2015, since the net loan receivable was “nil” as at March 31, 2017.

	<u>Loan Expiry Date</u>	<u>Loan Amount (RMB)</u>	<u>Loan Amount (U.S. Dollars)</u>
<b>Short-term loan receivables</b>			
JiangHuai (Project – Yu Jin Jiang An)	May 31, 2013	2,000	325
Less: allowance for doubtful receivables		(2,000)	(325)
<b>Net loan receivables from property development projects</b>		<u>-</u>	<u>-</u>
<b>Long-term loan receivables</b>			
Jun Zhou Zhi Ye	Oct 31, 2016	5,000	814
Less: transfer – down-payment for purchase of investment property		(5,000)	(814)
<b>Net loan receivables from property development projects</b>		<u>-</u>	<u>-</u>

The following table presents TTCQ’s loan receivable from property development projects in China as of June 30, 2016. The exchange rate is based on the date published by the Monetary Authority of Singapore as of March 31, 2015, since the net loan receivable was “nil” as at June 30, 2016.

	<u>Loan Expiry Date</u>	<u>Loan Amount (RMB)</u>	<u>Loan Amount (U.S. Dollars)</u>
<b>Short-term loan receivables</b>			
JiangHuai (Project – Yu Jin Jiang An)	May 31, 2013	2,000	325
Less: allowance for doubtful receivables		(2,000)	(325)
<b>Net loan receivables from property development projects</b>		<u>-</u>	<u>-</u>
<b>Long-term loan receivables</b>			
Jun Zhou Zhi Ye	Oct 31, 2016	5,000	814
Less: transfer – down-payment for purchase of investment property		(5,000)	(814)
<b>Net loan receivables from property development projects</b>		<u>-</u>	<u>-</u>

On November 1, 2010, TTCQ entered into a Memorandum Agreement with JiangHuai Property Development Co. Ltd. (“JiangHuai”) to invest in their property development projects (Project - Yu Jin Jiang An) located in Chongqing City, China. Due to the short-term nature of the investment, the amount was classified as a loan based on ASC Topic 310-10-25 Receivables, amounting to Renminbi (“RMB”) 2,000, or approximately \$325. The loan was renewed, but expired on May 31, 2013. TTCQ is in the legal process of recovering the outstanding amount of \$325. TTCQ did not generate other income from JiangHuai for the quarter ended March 31, 2017, or for the fiscal year ended June 30, 2016. Based on TTI’s financial policy, a provision for doubtful receivables of \$325 on the investment in JiangHuai was recorded during the second quarter of fiscal 2014.

On November 1, 2010, TTCQ entered into a Memorandum Agreement with JiaSheng Property Development Co. Ltd. (“JiaSheng”) to invest in their property development projects (Project B-48 Phase 2) located in Chongqing City, China. Due to the short-term nature of the investment, the amount was classified as a loan based on ASC Topic 310, amounting to RMB 5,000, or approximately \$814 based on the exchange rate as at March 31, 2015 published by the Monetary Authority of Singapore. The amount was unsecured and repayable at the end of the term. The loan was renewed in November 2011 for a period of one year, which expired on October 31, 2012 and was again renewed in November 2012 and expired in November 2013. On November 1, 2013, the loan was transferred by JiaSheng to, and is now payable by, Chong Qing Jun Zhou Zhi Ye Co. Ltd. (“Jun Zhou Zhi Ye”), and the transferred agreement expired on October 31, 2016. Prior to the second quarter of fiscal year 2015, the loan receivable was classified as a long-term receivable. The book value of the loan receivable approximates its fair value. In the second quarter of fiscal year 2015, the loan receivable was transferred to down payment for purchase of investment property that is being developed in the Singapore Themed Resort Project (see Note 8).

## 6. INVENTORIES

Inventories consisted of the following:

	<b>Mar. 31,</b>	<b>June 30,</b>
	<b>2017</b>	<b>2016</b>
	(Unaudited)	
Raw materials	\$ 1,072	\$ 967
Work in progress	1,470	909
Finished goods	345	279
Less: provision for obsolete inventories	(675)	(697)
Currency translation effect	(40)	2
	<b>\$ 2,172</b>	<b>\$ 1,460</b>

The following table represents the changes in provision for obsolete inventories:

	<b>Mar. 31,</b>	<b>June 30,</b>
	<b>2017</b>	<b>2016</b>
	(Unaudited)	
Beginning	\$ 697	\$ 764
Additions charged to expenses	-	22
Usage - disposition	(5)	(86)
Currency translation effect	(17)	(3)
<b>Ending</b>	<b>\$ 675</b>	<b>\$ 697</b>

## 7. ASSET HELD FOR SALE

During the fourth quarter of 2015, the operations in Malaysia planned to sell its factory building in Penang, Malaysia. In May 2015, Trio-Tech Malaysia was approached by a potential buyer to purchase the factory building. Negotiation is still ongoing and is subject to approval by Penang Development Corporation. In accordance with ASC Topic 360, during fiscal year 2015, the property was reclassified from investment property, which had a net book value of RM 371, or approximately \$92, to asset held for sale, since there was an intention to sell the factory building. The net book values of the building were RM371, or approximately \$83, for three months ended March 31, 2017 and RM 371, or approximately \$92, for year ended June 30, 2016.

## 8. INVESTMENTS

Investments were nil as at March 31, 2017 and June 30, 2016.

During the second quarter of fiscal year 2011, the Company entered into a joint venture agreement with JiaSheng to develop real estate projects in China. The Company invested RMB 10,000, or approximately \$1,606 based on the exchange rate as of March 31, 2014, published by the Monetary Authority of Singapore, for a 10% interest in the newly formed joint venture, which was incorporated as a limited liability company, Chong Qing Jun Zhou Zhi Ye Co. Ltd. (the “joint venture”), in China. The agreement stipulated that the Company would nominate two of the five members of the Board of Directors of the joint venture and had the ability to assign two members of management to the joint venture. The agreement also stipulated that the Company would receive a fee of RMB 10,000, or approximately \$1,606 based on the exchange rate as of March 31, 2014, published by the Monetary Authority of Singapore, for the services rendered in connection with bidding in certain real estate projects from the local government. Upon signing of the agreement, JiaSheng paid the Company RMB 5,000 in cash, or approximately \$803 based on the exchange rate published by the Monetary Authority of Singapore as of March 31, 2014. The remaining RMB 5,000, which was not recorded as a receivable as the Company considered the collectability uncertain, would be paid over 72 months commencing in 36 months from the date of the agreement when the joint venture secured a property development project stated inside the joint venture agreement. The Company considered the RMB 5,000, or approximately \$803 based on the exchange rate as of March 31, 2014, published by the Monetary Authority of Singapore, received in cash from JiaSheng, the controlling venturer in the joint venture, as a partial return of the Company’s initial investment of RMB10,000, or approximately \$1,606 based on the exchange rate as of March 31, 2014, published by the Monetary Authority of Singapore. Therefore, the RMB 5,000 received in cash was offset against the initial investment of RMB 10,000, resulting in a net investment of RMB 5,000 as of March 31, 2014. The Company further reduced its investments by RMB 137, or approximately \$22, towards the losses from operations incurred by the joint venture, resulting in a net investment of RMB 4,863, or approximately \$781 based on exchange rates published by the Monetary Authority of Singapore as of March 31, 2014.

“Investments” in the real estate segment were the cost of an investment in a joint venture in which we had a 10% interest. During the second quarter of fiscal year 2014, TTCQ disposed of its 10% interest in the joint venture. The joint venture had to raise funds for the development of the project. As a joint-venture partner, TTCQ was required to stand guarantee for the funds to be borrowed; considering the amount of borrowing, the risk involved was higher than the investment made and hence TTCQ decided to dispose of the 10% interest in the joint venture investment. On October 2, 2013, TTCQ entered into a share transfer agreement with Zhu Shu. Based on the agreement, the purchase price was to be paid by (1) RMB 10,000 worth of commercial property in Chongqing China, or approximately \$1,634 based on exchange rates published by the Monetary Authority of Singapore as of October 2, 2013, by non-monetary consideration and (2) the remaining RMB 8,000, or approximately \$1,307 based on exchange rates published by the Monetary Authority of Singapore as of October 2, 2013, by cash consideration. The consideration consisted of (1) commercial units measuring 668 square meters to be delivered in June 2016 and (2) sixteen quarterly equal installments of RMB500 per quarter commencing from January 2014. Based on ASC Topic 845 Non-monetary Consideration, the Company deferred the recognition of the gain on disposal of the 10% interest in joint venture investment until such time that the consideration is paid, so that the gain can be ascertained. The recorded value of the disposed investment amounting to \$783, based on exchange rates published by the Monetary Authority of Singapore as of June 30, 2014, is classified as “other assets” under non-current assets, because it is considered a down payment for the purchase of the commercial property in Chongqing. TTCQ performed a valuation on a certain commercial unit and its market value was higher than the carrying amount. The first three installments, amounting RMB 500 each due in January 2014, April 2014 and July 2014 were all outstanding until the date of disposal of the investment in the joint venture. Out of the outstanding RMB 8,000, TTCQ had received RMB 100 during May 2014.

On October 14, 2014, TTCQ and Jun Zhou Zhi Ye entered into a memorandum of understanding. Based on the memorandum of understanding, both parties have agreed to register a sales and purchase agreement upon Jun Zhou Zhi Ye obtaining the license to sell the commercial property (the Singapore Themed Resort Project) located in Chongqing, China. The proposed agreement is for the sale of shop lots with a total area of 1,484.55 square meters as consideration for the outstanding amounts owed to TTCQ by Jun Zhou Zhi Ye as follows:

- a) Long term loan receivable RMB 5,000, or approximately \$814, as disclosed in Note 5, plus the interest receivable on long term loan receivable of RMB 1,250;
- b) Commercial units measuring 668 square meters, as mentioned above; and
- c) RMB 5,900 for the part of the unrecognized cash consideration of RMB 8,000 relating to the disposal of the joint venture.

The consideration does not include the remaining outstanding amount of RMB 2,000, or approximately \$326, which will be paid to TTCQ in cash.

The shop lots are to be delivered to TTCQ upon completion of the construction of the shop lots in the Singapore Themed Resort Project. The initial targeted date of completion was December 31, 2016. Based on discussions with the developers, the completion date is estimated to be December 31, 2018.

The share transfer (10% interest in the joint venture) was registered with the relevant authorities in China as of end October 2016.

## 9. INVESTMENT PROPERTIES

The following table presents the Company's investment in properties in China as of March 31, 2017. The exchange rate is based on the market exchange rate as of March 31, 2017.

	<u>Investment Date</u>	<u>Investment Amount (RMB)</u>	<u>Investment Amount (U.S. Dollars)</u>
Purchase of rental property – Property I - MaoYe	Jan 04, 2008	5,554	894
Purchase of rental property – Property II - JiangHuai	Jan 06, 2010	3,600	580
Purchase of rental property – Property III - Fu Li	Apr 08, 2010	4,025	648
Currency translation		-	(209)
Gross investment in rental property		13,179	1,913
Accumulated depreciation on rental property	Mar 31, 2017	(4,772)	(692)
<b>Net investment in property – China</b>		<b>8,407</b>	<b>1,221</b>

The following table presents the Company's investment in properties in China as of June 30, 2016. The exchange rate is based on the exchange rate as of June 30, 2016, published by the Monetary Authority of Singapore.

	<u>Investment Date</u>	<u>Investment Amount (RMB)</u>	<u>Investment Amount (U.S. Dollars)</u>
Purchase of rental property – Property I - MaoYe	Jan 04, 2008	5,554	894
Purchase of rental property – Property II - JiangHuai	Jan 06, 2010	3,600	580
Purchase of rental property – Property III - Fu Li	Apr 08, 2010	4,025	648
Currency translation		-	(139)
Gross investment in rental property		13,179	1,983
Accumulated depreciation on rental property	Jun 30, 2016	(4,278)	(643)
<b>Net investment in property – China</b>		<b>8,901</b>	<b>1,340</b>

The following table presents the Company's investment properties in Malaysia as of March 31, 2017. The exchange rate is based on the exchange rate as of June 30, 2015, published by the Monetary Authority of Singapore.

	<u>Investment Date</u>	<u>Investment Amount (RM)</u>	<u>Investment Amount (U.S. Dollars)</u>
Reclassification of rental property – Penang Property I	Dec 31, 2012	681	181
Gross investment in rental property		681	181
Accumulated depreciation on rental property	June 30, 2015	(310)	(83)
Reclassified as “Asset held for sale”	June 30, 2015	(371)	(98)
<b>Net investment in property – Malaysia</b>		<u>-</u>	<u>-</u>

The following table presents the Company's investment properties in Malaysia as of June 30, 2016. The exchange rate is based on the exchange rate as of June 30, 2015, published by the Monetary Authority of Singapore.

	<u>Investment Date</u>	<u>Investment Amount (RM)</u>	<u>Investment Amount (U.S. Dollars)</u>
Reclassification of rental property – Penang Property I	Dec 31, 2012	681	181
Gross investment in rental property		681	181
Accumulated depreciation on rental property	June 30, 2015	(310)	(83)
Reclassified as “Asset held for sale”	June 30, 2015	(371)	(98)
<b>Net investment in property – Malaysia</b>		<u>-</u>	<u>-</u>

#### **Rental Property I – MaoYe**

In fiscal 2008, TTCQ purchased an office in Chongqing, China from MaoYe Property Ltd. (“MaoYe”), for a total cash purchase price of RMB 5,554, or approximately \$894. TTCQ rented this property to a third party on July 13, 2008. The term of the rental agreement was five years. The rental agreement was renewed on July 16, 2014 for a further period of five years. The rental agreement provides for a rent increase of 8% every year after July 15, 2015 through July 15, 2018. However, this rental agreement (1,104 square meters at a monthly rental of RMB 39, or approximately \$6) was terminated on July 31, 2015. TTCQ identified a new tenant and signed a new rental agreement (653 square meters at a monthly rental of RMB 39, or approximately \$6) on August 1, 2015. This rental agreement provides for a rent increase of 5% every year on January 31, commencing with 2017 until the rental agreement expires on July 31, 2020. TTCQ signed a new rental agreement (451 square meters at a monthly rental of RMB 27, or approximately \$4) on January 29, 2016. This rental agreement provides for a rent increase of 5% every year on February 28, commencing with 2017 until the rental agreement expires on February 28, 2019.

Property purchased from MaoYe generated a rental income of \$24 and \$76 for the three and nine months ended March 31, 2017, respectively, and \$25 and \$53 for the same periods in the last fiscal year, respectively.

#### **Rental Property II - JiangHuai**

In fiscal year 2010, TTCQ purchased eight units of commercial property in Chongqing, China from Chongqing JiangHuai Real Estate Development Co. Ltd. (“JiangHuai”) for a total purchase price of RMB 3,600, or approximately \$580. TTCQ rented all of these commercial units to a third party until the agreement expired in January 2012. TTCQ then rented three of the eight commercial units to another party during the fourth quarter of fiscal year 2013 under a rental agreement that expired on March 31, 2014. Currently all the units are vacant and TTCQ is working with the developer to find a suitable buyer to purchase all the commercial units. TTCQ has yet to receive the title deed for these properties; however, TTCQ has the vacancies in possession with the exception of two units, which are in the process of clarification. TTCQ is in the legal process to obtain the title deed, which is dependent on JiangHuai completing the entire project. In August 2016, TTCQ performed a valuation on one of the commercial units and its market value was higher than the carrying amount.

Property purchased from JiangHuai did not generate any rental income during the three and nine months ended March 31, 2017 and 2016.

### **Other Properties III – Fu Li**

In fiscal 2010, TTCQ entered into a Memorandum Agreement with Chongqing FuLi Real Estate Development Co. Ltd. (“FuLi”) to purchase two commercial properties totaling 311.99 square meters (“office space”) located in Jiang Bei District Chongqing. Although TTCQ currently rents its office premises from a third party, it intends to use the office space as its office premises. The total purchase price committed and paid was RMB 4,025, or approximately \$648. The development was completed and the property was handed over during April 2013 and the title deed was received during the third quarter of fiscal 2014.

The two commercial properties were leased to third parties under two separate rental agreements, one of which expired in April 2014 and the other of which expired in August 2014.

For the unit for which the agreement expired in April 2014, a new tenant was identified and a new agreement was executed, which expired on April 30, 2017, which agreement carried an increase in rent of 20% in the first year and approximately 8% for the subsequent years until April 2017.

For the unit for which the agreement expired in August 2014, a new tenant was identified and a rental agreement was executed, which agreement was to expire on August 9, 2016. Although the tenant of this unit defaulted on payment of the quarterly rental due in August 2015, the rental deposit was available to offset the outstanding rent. In early October 2015, TTCQ issued a legal letter to this tenant on the outstanding amounts, to which the tenant has not responded. The August 2014 rental agreement (161 square meters at a monthly rental of RMB 16, and approximately \$2) was terminated.

Following the termination of the rental agreement for the 161 square meters’ premises, a new agreement with a new tenant was signed on October 21, 2015 and was to expire in October 2017. Although the tenant of this unit defaulted on payment of the monthly rental due for February 2016, the rental deposit was offset against such default and the balance amount recognized as other income. In March 2016, TTCQ issued a legal letter to this tenant on the outstanding amounts, to which the tenant has not responded. A new rental agreement with another new tenant was signed for these premises, which agreement commence April 1, 2016 and expires on March 31, 2018.

Properties purchased from Fu Li generated a rental income of \$13 and \$39 for the three and nine months ended March 31, 2017, respectively, while it generated a rental income of \$8 and \$31, respectively, for the same periods in the last fiscal year.

### **Penang Property I**

During the fourth quarter of 2015, the operations in Malaysia planned to sell its factory building in Penang, Malaysia. In accordance to ASC Topic 360, the property was reclassified from investment property, which had a net book value of RM 371, or approximately \$98, to assets held for sale since there was an intention to sell the factory building. In May 2015, Trio-Tech (Malaysia) Sdn. Bhd. (“TTM”) was approached by a potential buyer to purchase the factory building. On September 14, 2015, application to sell the property was rejected by Penang Development Corporation (“PDC”). The rejection was based on the business activity of the purchaser not being suitable to the industry that is being promoted on the said property. PDC made an offer to purchase the property, which was not at the expected value and the offer expired on March 28, 2016. However, management is still actively looking for a suitable buyer. As of March 31, 2017, the net book value was RM 369, or approximately \$83.

### **Summary**

Total rental income for all investment properties in China was \$37 and \$115 for the three and nine months ended March 31, 2017, respectively, and was \$33 and \$83, respectively, for the same periods in the last fiscal year.

Rental income from the Penang property was nil for both the three and nine months ended March 31, 2017 and 2016, as the property in Penang, Malaysia was vacant at the date of this report.

Depreciation expenses for all investment properties in China were \$24 and \$71 for the three and nine months ended March 31, 2017, respectively, and were \$25 and \$77, respectively, for the same periods in the last fiscal year.

## 10. OTHER ASSETS

Other assets consisted of the following:

	<b>Mar. 31, 2017</b>	<b>June 30, 2016</b>
	(Unaudited)	
Down-payment for purchase of investment properties	\$ 1,536	\$ 1,645
Down-payment for purchase of property, plant and equipment	227	113
Deposits for rental and utilities	138	138
Currency translation effect	(65)	(108)
<b>Total</b>	<b>\$ 1,836</b>	<b>\$ 1,788</b>

## 11. LINES OF CREDIT

The carrying value of the Company's lines of credit approximates its fair value because the interest rates associated with the lines of credit are adjustable in accordance with market situations when the Company borrowed funds with similar terms and remaining maturities.

As of March 31, 2017, the Company had certain lines of credit that are collateralized by restricted deposits.

<b>Entity with Facility</b>	<b>Type of Facility</b>	<b>Interest Rate</b>	<b>Expiration Date</b>	<b>Credit Limitation</b>	<b>Unused Credit</b>
Trio-Tech International Pte. Ltd., Singapore	Lines of Credit	Ranging from 1.8% to 5.5%	-	\$ 4,434	\$ 2,735
Trio-Tech (Malaysia) Sdn. Bhd.	Lines of Credit	Ranging from 6.3% to 6.7%	-	\$ 712	\$ 712
Trio-Tech (Tianjin) Co., Ltd.	Lines of Credit	5.22%	-	\$ 871	\$ 463

On January 20, 2017, Trio-Tech Tianjin signed an agreement with a bank for an Accounts Receivable Financing facility with the bank for RMB 6,000, or approximately \$871, interest is charged at the bank's lending rate plus a floating interest rate. The effective interest rate is 120% of the bank's lending rate. The financing facility was set up to facilitate the growing testing operations in our Tianjin operations in China. The bank account for this facility was set up on January 20, 2017 and has started use in fiscal year 2017.

As of June 30, 2016, the Company had certain lines of credit that are collateralized by restricted deposits.

<b>Entity with Facility</b>	<b>Type of Facility</b>	<b>Interest Rate</b>	<b>Expiration Date</b>	<b>Credit Limitation</b>	<b>Unused Credit</b>
Trio-Tech International Pte. Ltd., Singapore	Lines of Credit	Ranging from 1.6% to 5.5%	-	\$ 5,745	\$ 3,856
Trio-Tech (Malaysia) Sdn. Bhd.	Lines of Credit	Ranging from 6.3% to 6.7%	-	\$ 783	\$ 783
Trio-Tech (Tianjin) Co., Ltd.	Lines of Credit	Ranging from 4.9% to 6.3%	-	\$ 1,204	\$ 602

## 12. ACCRUED EXPENSES

Accrued expenses consisted of the following:

	<b>Mar. 31, 2017</b>	<b>June 30, 2016</b>
	(Unaudited)	
Payroll and related costs	\$ 1,182	\$ 1,311
Commissions	97	47
Customer deposits	18	91
Legal and audit	212	297
Sales tax	98	110
Utilities	142	115
Warranty	70	78
Accrued purchase of materials and property, plant and equipment	175	50
Provision for re-instatement	295	308
Other accrued expenses	381	331
Currency translation effect	(96)	(96)
<b>Total</b>	<b>\$ 2,574</b>	<b>\$ 2,642</b>

## 13. WARRANTY ACCRUAL

The Company provides for the estimated costs that may be incurred under its warranty program at the time the sale is recorded. The warranty period of the products manufactured by the Company is generally one year or the warranty period agreed with the customer. The Company estimates the warranty costs based on the historical rates of warranty returns. The Company periodically assesses the adequacy of its recorded warranty liability and adjusts the amounts as necessary.

	<b>Mar. 31, 2017</b>	<b>June 30, 2016</b>
	(Unaudited)	
Beginning	\$ 76	\$ 103
Additions charged to cost and expenses	26	80
Utilization / reversal	(32)	(105)
Currency translation effect	(2)	(2)
<b>Ending</b>	<b>\$ 68</b>	<b>\$ 76</b>

## 14. BANK LOANS PAYABLE

Bank loans payable consisted of the following:

	<b>Mar. 31, 2017</b>	<b>June 30, 2016</b>
	(Unaudited)	
Note payable denominated in RM to a commercial bank for expansion plans in Malaysia, maturing in August 2024, bearing interest at the bank's prime rate plus 1.50% (5.25% and 5.45% at March 31, 2017 and June 30, 2016) per annum, with monthly payments of principal plus interest through August 2024, collateralized by the acquired building with a carrying value of \$2,604 and 2,898, as at March 31, 2017 and June 30, 2016, respectively.	1,781	2,052
Note payable denominated in U.S. dollars to a commercial bank for expansion plans in Singapore and its subsidiaries, maturing in March 2017, bearing interest at the bank's lending rate (7.5% for both March 31, 2017 and June 30, 2016) with monthly payments of principal plus interest through April 2017. This note payable is secured by plant and equipment with a carrying value of \$237 and \$294, as at March 31, 2017 and June 30, 2016, respectively.	19	154
<b>Total Bank loans payable</b>	<b>1,800</b>	<b>2,206</b>
Current portion of bank loan payable	222	352
Currency translation effect on current portion of bank loan	(23)	(10)
<b>Current portion of bank loan payable</b>	<b>199</b>	<b>342</b>
Long term portion of bank loan payable	1,578	1,854
Currency translation effect on long-term portion of bank loan	(150)	(129)
<b>Long term portion of bank loans payable</b>	<b>\$ 1,428</b>	<b>\$ 1,725</b>

Future minimum payments (excluding interest) as at March 31, 2017 were as follows:

2018	\$	199
2019		194
2020		205
2021		215
2022		227
Thereafter		587
Total obligations and commitments	\$	<u>1,627</u>

Future minimum payments (excluding interest) as at June 30, 2016 were as follows:

2017	\$	342
2018		204
2019		215
2020		226
2021		239
Thereafter		841
Total obligations and commitments	\$	<u>2,067</u>

## 15. COMMITMENTS AND CONTINGENCIES

TTM has capital commitments for the purchase of equipment and other related infrastructure costs amounting to RM 3,100, or approximately \$450, based on the market exchange rate as at March 31, 2017 as compared to the capital commitment as at June 30, 2016 amounting to RM 1,153, or approximately \$287.

Trio-Tech (Tianjin) Co. Ltd. in China has capital commitments for the purchase of equipment and other related infrastructure costs amounting to RMB 2,079, or approximately \$470, based on the market exchange rate as at March 31, 2017 as compared to the capital commitment as at June 30, 2016 amounting to RMB 597, or approximately \$93.

Deposits with banks in China are not insured by the local government or agency, and are consequently exposed to risk of loss. The Company believes the probability of a bank failure, causing loss to the Company, is remote.

The Company is, from time to time, the subject of litigation claims and assessments arising out of matters occurring in its normal business operations. In the opinion of management, resolution of these matters will not have a material adverse effect on the Company's financial statements.

## 16. BUSINESS SEGMENTS

In fiscal year 2017, the Company operates in four segments; the testing service industry (which performs structural and electronic tests of semiconductor devices), the designing and manufacturing of equipment (which equipment tests the structural integrity of integrated circuits and other products), distribution of various products from other manufacturers in Singapore and Southeast Asia and the real estate segment in China.

The revenue allocated to individual countries was based on where the customers were located. The allocation of the cost of equipment, the current year investment in new equipment and depreciation expense have been made on the basis of the primary purpose for which the equipment was acquired.

All inter-segment revenue was from the manufacturing segment to the testing and distribution segments. Total inter-segment revenue was \$358 and \$660 for the three and nine months ended March 31, 2017, respectively, as compared to \$247 and \$424, respectively, for the same periods in the last fiscal year. Corporate assets mainly consisted of cash and prepaid expenses. Corporate expenses mainly consisted of stock option expenses, salaries, insurance, professional expenses and directors' fees. Corporate expenses are allocated to the four segments. The following segment information table includes segment operating income or loss after including the corporate expenses allocated to the segments, which gets eliminated in the consolidation.

The following segment information is unaudited for the nine months ended March 31:

**Business Segment Information:**

	Nine months Ended Mar. 31	Net Revenue	Operating Income / (Loss)	Total Assets	Depr. and Amort.	Capital Expenditures
Manufacturing	2017	\$ 11,221	\$ (153)	\$ 8,321	\$ 141	\$ 89
	2016	\$ 10,884	\$ 358	\$ 7,429	\$ 150	\$ 32
Testing Services	2017	12,204	990	18,814	1,141	1,378
	2016	11,106	469	20,454	1,147	854
Distribution	2017	4,360	235	679	2	-
	2016	3,566	182	664	-	1
Real Estate	2017	115	(20)	3,229	74	-
	2016	83	(89)	3,445	78	-
Fabrication * Services	2017	-	-	28	-	-
	2016	-	-	29	-	-
Corporate & Unallocated	2017	-	88	464	-	-
	2016	-	30	69	-	-
Total Company	2017	<u>\$ 27,900</u>	<u>\$ 1,140</u>	<u>\$ 31,535</u>	<u>\$ 1,358</u>	<u>\$ 1,467</u>
	2016	<u>\$ 25,639</u>	<u>\$ 950</u>	<u>\$ 32,090</u>	<u>\$ 1,375</u>	<u>\$ 887</u>

The following segment information is unaudited for the three months ended March 31:

**Business Segment Information:**

	Three months Ended Mar. 31	Net Revenue	Operating Income / (Loss)	Total Assets	Depr. and Amort.	Capital Expenditures
Manufacturing	2017	\$ 4,230	\$ 169	\$ 8,321	\$ 42	\$ 11
	2016	\$ 4,468	\$ (13)	\$ 7,429	\$ 43	\$ 13
Testing Services	2017	3,977	200	18,814	376	692
	2016	3,622	109	20,454	370	559
Distribution	2017	1,581	101	679	-	-
	2016	1,232	112	664	-	1
Real Estate	2017	37	(14)	3,229	24	-
	2016	33	(19)	3,445	25	-
Fabrication * Services	2017	-	-	28	-	-
	2016	-	-	29	-	-
Corporate & Unallocated	2017	-	29	464	-	-
	2016	-	134	69	-	-
Total Company	2017	<u>\$ 9,825</u>	<u>\$ 485</u>	<u>\$ 31,535</u>	<u>\$ 442</u>	<u>\$ 703</u>
	2016	<u>\$ 9,355</u>	<u>\$ 323</u>	<u>\$ 32,090</u>	<u>\$ 438</u>	<u>\$ 573</u>

\* Fabrication services is a discontinued operation (Note 19).

## 17. OTHER INCOME, NET

Other income / (expenses) consisted of the following:

	Three Months Ended		Nine Months Ended	
	Mar. 31,	Mar. 31,	Mar. 31,	Mar. 31,
	2017	2016	2017	2016
	Unaudited	Unaudited	Unaudited	Unaudited
Interest income	14	8	26	15
Other rental income	24	24	74	73
Exchange gain / (loss)	(88)	(218)	93	(126)
Other miscellaneous income	95	89	165	167
<b>Total</b>	<b>\$ 45</b>	<b>\$ (97)</b>	<b>\$ 358</b>	<b>\$ 129</b>

## 18. INCOME TAX

The Company is subject to income taxes in the U.S. and numerous foreign jurisdictions. Significant judgment is required in determining the provision for income taxes and income tax assets and liabilities, including evaluating uncertainties in the application of accounting principles and complex tax laws. The statute of limitations, in general, is open for years 2004 to 2016 for tax authorities in those jurisdictions to audit or examine income tax returns. The Company is under annual review by the tax authorities of the respective jurisdiction to which the subsidiaries belong.

The Company had no material adjustments to its liabilities for unrecognized income tax benefits according to the provisions of ASC Topic 740 *Income Tax*. The Company had an income tax expense of \$106 and \$256 for the three and nine months ended March 31, 2017, respectively, as compared to income tax expense of \$15 and \$168, respectively, for the same periods in the last fiscal year. The increase in income tax expenses was mainly due to higher deferred tax due to timing differences recorded by Singapore and Malaysia operation and higher Withholding tax incurred which is not claimable.

The Company recognizes tax benefits from uncertain tax positions only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities based on the technical merits of the position. Although the Company believes that the uncertain tax positions are adequately reserved, no assurance is provided that the final tax outcome of these matters may not be materially different. Adjustments are made to these reserves when facts and circumstances change, such as the closing of tax audit or the refinement of an estimate. To the extent that the final tax outcome of these matters is different than the amounts recorded, such differences may affect the provision for income taxes in the period in which such determination is made and could have a material impact on the financial condition and operating results. The provision for income taxes includes the effect of any reserves that the Company believes are appropriate, as well as the related net interest and penalties.

The income tax expenses included withholding tax held by related companies that were not recoverable from the Inland Revenue Board in Singapore.

The Company accrues penalties and interest related to unrecognized tax benefits when necessary as a component of penalties and interest expenses, respectively. The Company had not accrued any penalties or interest expenses relating to unrecognized benefits at March 31, 2017 and June 30, 2016.

## 19. DISCONTINUED OPERATION AND CORRESPONDING RESTRUCTURING PLAN

The Company's Indonesia operation and the Indonesia operation's immediate holding company, which comprise the fabrication services segment, suffered continued operating losses from fiscal year 2010 to 2014, and the cash flow was minimal from fiscal year 2009 to 2014. The Company established a restructuring plan to close the fabrication services operation, and in accordance with ASC Topic 205, Presentation of Financial Statement Discontinued Operations ("ASC Topic 205"), from fiscal year 2015 onwards, the Company presented the operation results from fabrication services as a discontinued operation as the Company believed that no continued cash flow would be generated by the discontinued component and that the Company would have no significant continuing involvement in the operations of the discontinued component.

In accordance with the restructuring plan, the Company's Indonesia operation is negotiating with its suppliers to settle the outstanding balance of accounts payable of \$56 and has no collection for accounts receivable. The Company's fabrication operation in Batam, Indonesia is in the process of winding up the operations.

In January 2010, the Company established a restructuring plan to close the Testing operation in Shanghai, China. Based on the restructuring plan and in accordance with ASC Topic 205, the Company presented the operation results from Shanghai as a discontinued operation as the Company believed that no continued cash flow would be generated by the discontinued component (Shanghai subsidiary) and that the Company would have no significant continuing involvement in the operations of the discontinued component. The Shanghai operation has completed its winding up process as of March 30, 2017.

The discontinued operations in Indonesia did not incur general and administrative expenses for the three months ended March 31, 2017 but incurred \$1 for the nine months ended March 31, 2017, and \$5 and \$8 for the same periods in the last fiscal year. The Company anticipates that it may incur additional costs and expenses when the winding up of the business of the subsidiary through which the facilities operated takes place. Management has assessed the costs and expenses to be immaterial, thus no accrual has been made.

Income / (loss) from discontinued operations was as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
	Unaudited	Unaudited	Unaudited	Unaudited
Revenue	\$ -	\$ -	\$ -	\$ -
Cost of sales	-	-	-	-
Gross margin	-	-	-	-
<b>Operating expenses:</b>				
General and administrative	-	5	1	8
Total	-	5	1	8
Loss from discontinued operations	-	(5)	(1)	(8)
Other (expenses) / income	(1)	4	(3)	3
Loss from discontinued operations	<u>\$ (1)</u>	<u>\$ (1)</u>	<u>\$ (4)</u>	<u>\$ (5)</u>

The Company does not provide a separate cash flow statement for the discontinued operation, as the impact of the discontinued operation was immaterial.

## 20. EARNINGS PER SHARE

The Company adopted ASC Topic 260, *Earnings Per Share*. Basic earnings per share ("EPS") are computed by dividing net income available to common shareholders (numerator) by the weighted average number of common shares outstanding (denominator) during the period. Diluted EPS give effect to all dilutive potential common shares outstanding during a period. In computing diluted EPS, the average price for the period is used in determining the number of shares assumed to be purchased from the exercise of stock options and warrants.

As of March 31, 2017, there were 542,500 stock options outstanding, of which 137,500 stock options with exercise prices ranging from \$3.81 to \$4.14 per share were excluded in the computation of diluted EPS because they were anti-dilutive.

As of March 31, 2016, there were 505,000 stock options outstanding, of which 390,000 stock options with exercise prices ranging from \$3.10 to \$3.81 per share were excluded in the computation of diluted EPS because they were anti-dilutive.

The following table is a reconciliation of the weighted average shares used in the computation of basic and diluted EPS for the years presented herein:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<b>Income attributable to Trio-Tech International common shareholders from continuing operations, net of tax</b>	<b>\$ 351</b>	<b>\$ 155</b>	<b>\$ 970</b>	<b>\$ 607</b>
Loss attributable to Trio-Tech International common shareholders from discontinued operations, net of tax	(1)	(5)	(7)	(8)
<b>Net Income Attributable to Trio-Tech International Common Shareholders</b>	<b>\$ 350</b>	<b>\$ 150</b>	<b>\$ 963</b>	<b>\$ 599</b>
Weighted average number of common shares outstanding - basic	3,523	3,563	3,523	3,563
Dilutive effect of stock options	116	13	54	12
<b>Number of shares used to compute earnings per share - diluted</b>	<b><u>3,639</u></b>	<b><u>3,576</u></b>	<b><u>3,577</u></b>	<b><u>3,575</u></b>
Basic earnings per share from continuing operations attributable to Trio-Tech International	\$ 0.10	0.04	0.28	0.17
Basic earnings per share from discontinued operations attributable to Trio-Tech International	-	-	-	-
<b>Basic earnings per share from net income attributable to Trio-Tech International</b>	<b><u>\$ 0.10</u></b>	<b><u>\$ 0.04</u></b>	<b><u>\$ 0.28</u></b>	<b><u>\$ 0.17</u></b>
Diluted earnings per share from continuing operations attributable to Trio-Tech International	\$ 0.10	0.04	0.27	0.17
Diluted earnings per share from discontinued operations attributable to Trio-Tech International	-	-	-	-
<b>Diluted earnings per share from net income attributable to Trio-Tech International</b>	<b><u>\$ 0.10</u></b>	<b><u>\$ 0.04</u></b>	<b><u>\$ 0.27</u></b>	<b><u>\$ 0.17</u></b>

## 21. STOCK OPTIONS

On September 24, 2007, the Company's Board of Directors unanimously adopted the 2007 Employee Stock Option Plan (the "2007 Employee Plan") and the 2007 Directors Equity Incentive Plan (the "2007 Directors Plan") each of which was approved by the shareholders on December 3, 2007. Each of those plans was amended by the Board in 2010 to increase the number of shares covered thereby, which amendments were approved by the shareholders on December 14, 2010. At present, the 2007 Employee Plan provides for awards of up to 600,000 shares of the Company's Common Stock to its employees, consultants and advisors. The Board also amended the 2007 Directors Plan in November 2013 to further increase the number of shares covered thereby from 400,000 shares to 500,000 shares, which amendment was approved by the shareholders on December 9, 2013. At present, the 2007 Directors Plan provides for awards of up to 500,000 shares of the Company's Common Stock to the members of the Company's Board of Directors in the form of non-qualified options and restricted stock. These two plans are administered by the Board, which also establishes the terms of the awards.

### Assumptions

The fair value for the options granted were estimated using the Black-Scholes option pricing model with the following weighted average assumptions, assuming no expected dividends:

	Nine Months Ended March 31,	
	2017	2016
Expected volatility	47.29% to 104.94%	60.41% to 104.94%
Risk-free interest rate	0.30% to 1.05%	0.30% to 1.05%
Expected life (years)	2.50 – 3.25	2.50 – 3.25

The expected volatilities are based on the historical volatility of the Company's stock. Due to higher volatility, the observation is made on a daily basis. The observation period covered is consistent with the expected life of options. The expected life of the options granted to employees has been determined utilizing the "simplified" method as prescribed by ASC Topic 718 *Stock Based Compensation*, which, among other provisions, allows companies without access to adequate historical data about employee exercise behavior to use a simplified approach for estimating the expected life of a "plain vanilla" option grant. The simplified rule for estimating the expected life of such an option is the average of the time to vesting and the full term of the option. The risk-free rate is consistent with the expected life of the stock options and is based on the United States Treasury yield curve in effect at the time of grant.

### 2007 Employee Stock Option Plan

The Company's 2007 Employee Plan permits the grant of stock options to its employees covering up to an aggregate of 600,000 shares of Common Stock. Under the 2007 Employee Plan, all options must be granted with an exercise price of not less than fair value as of the grant date and the options granted must be exercisable within a maximum of ten years after the date of grant, or such lesser period of time as is set forth in the stock option agreements. The options may be exercisable (a) immediately as of the effective date of the stock option agreement granting the option, or (b) in accordance with a schedule related to the date of the grant of the option, the date of first employment, or such other date as may be set by the Compensation Committee. Generally, options granted under the 2007 Employee Plan are exercisable within five years after the date of grant, and vest over the period as follows: 25% vesting on the grant date and the remaining balance vesting in equal installments on the next three succeeding anniversaries of the grant date. The share-based compensation will be recognized in terms of the grade method on a straight-line basis for each separately vesting portion of the award. Certain option awards provide for accelerated vesting if there is a change in control (as defined in the 2007 Employee Plan).

On March 30, 2017, the Company granted options to purchase 37,500 shares of its Common Stock to employee directors pursuant to the 2007 Employee Plan during the nine months ended March 31, 2017. The Company recognized stock-based compensation expenses of \$4 in the nine months ended March 31, 2017 under the 2007 Employee Plan. The balance of unamortized stock-based compensation of \$6 based on fair value on the grant date related to options granted under the 2007 Employee Plan is to be recognized over a period of three years. No stock options were exercised during the three and nine months ended March 31, 2017. The weighted-average remaining contractual term for non-vested options was 4.47 years.

On March 21, 2016, the Company granted options to purchase 40,000 shares of its Common Stock to employee directors pursuant to the 2007 Employee Plan during the nine months ended March 31, 2016. The Company recognized stock-based compensation expenses of \$2 in the nine months ended March 31, 2016 under the 2007 Employee Plan. The balance of unamortized stock-based compensation of \$5 based on fair value on the grant date related to options granted under the 2007 Employee Plan is to be recognized over a period of two years. No stock options were exercised during the three and nine months ended March 31, 2016. The weighted-average remaining contractual term for non-vested options was 4.13 years. There were 271,875 shares of Common Stock available for grant under the 2007 Employee Plan.

As of March 31, 2017, there were vested employee stock options covering a total of 79,375 shares of Common Stock. The weighted-average exercise price was \$3.36 and the weighted average contractual term was 2.61 years. The total fair value of vested employee stock options was \$267 and remains outstanding as of March 31, 2017.

As of March 31, 2016, there were vested employee stock options covering a total of 51,250 shares of Common Stock. The weighted-average exercise price was \$3.28 and the weighted average contractual term was 3.07 years. The total fair value of vested employee stock options was \$168 and remained outstanding as of March 31, 2016.

A summary of option activities under the 2007 Employee Plan during the Nine-month period ended March 31, 2017 is presented as follows:

	<u>Options</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term (Years)</u>	<u>Aggregate Intrinsic Value</u>
Outstanding at July 1, 2016	90,000	\$ 3.26	3.42	\$ 30
Granted	37,500	4.14	5.00	-
Exercised	-	-	-	-
Forfeited or expired	-	-	-	-
Outstanding at March 31, 2017	<u>127,500</u>	<u>\$ 3.52</u>	<u>3.35</u>	<u>\$ 79</u>
Exercisable at March 31, 2017	<u>79,375</u>	<u>\$ 3.36</u>	<u>2.61</u>	<u>\$ 62</u>

A summary of option activities under the 2007 Employee Plan during the Nine-month period ended March 31, 2016 is presented as follows:

	<u>Options</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term (Years)</u>	<u>Aggregate Intrinsic Value</u>
Outstanding at July 1, 2015	130,000	\$ 3.93	1.57	\$ -
Granted	40,000	3.26	4.97	4
Exercised	-	-	-	-
Forfeited or expired	(80,000)	4.35	-	-
Outstanding at March 31, 2016	<u>90,000</u>	<u>\$ 3.26</u>	<u>3.67</u>	<u>\$ -</u>
Exercisable at March 31, 2016	<u>51,250</u>	<u>\$ 3.28</u>	<u>3.07</u>	<u>\$ -</u>

A summary of the status of the Company's non-vested employee stock options during the nine months ended March 31, 2017 is presented below:

	<u>Options</u>	<u>Weighted Average Grant-Date Fair Value</u>
Non-vested at July 1, 2016	38,750	\$ 3.22
Granted	37,500	4.14
Vested	(28,125)	3.19
Forfeited	-	-
Non-vested at March 31, 2017	<u>48,125</u>	<u>\$ 3.77</u>

A summary of the status of the Company's non-vested employee stock options during the nine months ended March 31, 2016 is presented below:

	<b>Options</b>	<b>Weighted Average Grant-Date Fair Value</b>
Non-vested at July 1, 2015	17,500	\$ 1.69
Granted	40,000	3.26
Vested	(18,750)	(3.26)
Forfeited	-	-
Non-vested at March 31, 2016	<u>38,750</u>	<u>\$ 3.20</u>

**2007 Directors Equity Incentive Plan**

The 2007 Directors Plan permits the grant of options covering up to an aggregate of 500,000 shares of Common Stock to its directors in the form of non-qualified options and restricted stock. The exercise price of the non-qualified options is 100% of the fair value of the underlying shares on the grant date. The options have five-year contractual terms and are generally exercisable immediately as of the grant date.

On March 30, 2017, the Company granted options to purchase 50,000 shares of its Common Stock to directors pursuant to the 2007 Directors Plan with an exercise price equal to the fair market value of Common Stock (as defined under the 2007 Directors Plan in conformity with Regulation 409A or the Internal Revenue Code of 1986, as amended) at the date of grant. The fair value of the options granted to purchase 50,000 shares of the Company's Common Stock was approximately \$207 based on the fair value of \$4.14 per share determined by the Black Scholes option pricing model. As all of the stock options granted under the 2007 Directors Plan vest immediately at the date of grant, there were no unvested stock options granted under the 2007 Directors Plan as of March 31, 2017. The Company recognized stock-based compensation expenses of \$12 in the nine months ended March 31, 2017 under the 2007 Directors Plan. No stock options were exercised during the nine months ended March 31, 2017. There were 80,000 shares of Common Stock available for grant under the 2007 Directors Plan.

On March 21, 2016, the Company granted options to purchase 150,000 shares of its Common Stock to directors pursuant to the 2007 Directors Plan with an exercise price equal to the fair market value of Common Stock (as defined under the 2007 Directors Plan in conformity with Regulation 409A or the Internal Revenue Code of 1986, as amended) at the date of grant. The fair value of the options granted to purchase 150,000 shares of the Company's Common Stock was approximately \$489 based on the fair value of \$3.26 per share determined by the Black Scholes option pricing model. As all of the stock options granted under the 2007 Directors Plan vest immediately at the date of grant, there were no unvested stock options granted under the 2007 Directors Plan as of March 31, 2016. The Company recognized stock-based compensation expenses of \$42 in the nine months ended March 31, 2016 under the 2007 Directors Plan. No stock options were exercised during the nine months ended March 31, 2016. There were 80,000 shares of Common Stock available for grant under the 2007 Directors Plan.

A summary of option activities under the 2007 Directors Plan during the nine months ended March 31, 2017 is presented as follows:

	<b>Options</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Remaining Contractual Term (Years)</b>	<b>Aggregate Intrinsic Value</b>
Outstanding at July 1, 2016	415,000	\$ 3.14	3.29	\$ 198
Granted	50,000	4.14	5.00	-
Exercised	-	-	-	-
Forfeited or expired	(50,000)	2.30	-	-
Outstanding at March 31, 2017	<u>415,000</u>	<u>\$ 3.36</u>	<u>3.18</u>	<u>\$ 325</u>
Exercisable at March 31, 2017	<u>415,000</u>	<u>\$ 3.36</u>	<u>3.18</u>	<u>\$ 325</u>

A summary of option activities under the 2007 Directors Plan during the nine months ended March 31, 2016 is presented as follows:

	<u>Options</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term (Years)</u>	<u>Aggregate Intrinsic Value</u>
Outstanding at July 1, 2015	365,000	\$ 3.65	1.99	\$ 53
Granted	200,000	3.12	3.54	-
Exercised	-	-	-	-
Forfeited or expired	(150,000)	(4.35)	-	-
<b>Outstanding at March 31, 2016</b>	<b><u>415,000</u></b>	<b><u>3.14</u></b>	<b><u>4.97</u></b>	<b><u>91</u></b>
<b>Exercisable at March 31, 2016</b>	<b><u>415,000</u></b>	<b><u>3.14</u></b>	<b><u>4.97</u></b>	<b><u>91</u></b>

## 22. FAIR VALUE OF FINANCIAL INSTRUMENTS APPROXIMATE CARRYING VALUE

In accordance with the ASC Topic 825, the following presents assets and liabilities measured and carried at fair value and classified by level of the following fair value measurement hierarchy in accordance to ASC 820:

There were no transfers between Levels 1 and 2 during the three and nine months ended March 31, 2017 and 2016.

Term deposits (Level 2) – The carrying amount approximates fair value because of the short maturity of these instruments.

Restricted term deposits (Level 2) – The carrying amount approximates fair value because of the short maturity of these instruments.

Lines of credit (Level 3) – The carrying value of the lines of credit approximates fair value due to the short-term nature of the obligations.

Bank loans payable (Level 3) – The carrying value of the Company's bank loan payables approximates its fair value as the interest rates associated with long-term debt is adjustable in accordance with market situations when the Company borrowed funds with similar terms and remaining maturities.

**TRIO-TECH INTERNATIONAL AND SUBSIDIARIES**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)**

**Overview**

*The following should be read in conjunction with the condensed consolidated unaudited financial statements and notes in Item I above and with the audited consolidated financial statements and notes, and the information under the headings "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Annual Report on Form 10-K for the fiscal year ended June 30, 2016.*

Trio-Tech International ("TTI") was incorporated in 1958 under the laws of the State of California. As used herein, the term "Trio-Tech" or "Company" or "we" or "us" or "Registrant" includes Trio-Tech International and its subsidiaries unless the context otherwise indicates. Our mailing address and executive offices are located at 16139 Wyandotte Street, Van Nuys, California 91406, and our telephone number is (818) 787-7000.

The Company is a provider of reliability test equipment and services to the semiconductor industry. Our customers rely on us to verify that their semiconductor components meet or exceed the rigorous reliability standards demanded for aerospace, communications and other electronics products.

TTI generated approximately 99.7% of its revenue from its three core business segments in the test and measurement industry, i.e. manufacturing of test equipment, testing services and distribution of test equipment during the three months ended March 31, 2017. To reduce our risks associated with sole industry focus and customer concentration, the Company expanded its business into the real estate investment and oil and gas equipment fabrication businesses in 2007 and 2009, respectively. The Company's Indonesia operation and the Indonesia operation's immediate holding company, which comprised the fabrication services segment, suffered continued operating losses since it commenced its operations, and the cash flow was minimal in the past years. The Company established a restructuring plan to close the fabrication services operation, and in accordance with ASC Topic 205, Presentation of Financial Statement Discontinued Operations ("ASC Topic 205"), the Company presented the operation results from fabrication services as a discontinued operation. The Real Estate segment contributed only 0.3% to the total revenue and has been insignificant since the property market in China has slowed down due to control measures in China.

**Manufacturing**

TTI develops and manufactures an extensive range of test equipment used in the "front end" and the "back end" manufacturing processes of semiconductors. Our equipment includes leak detectors, autoclaves, centrifuges, burn-in systems and boards, HAST testers, temperature controlled chucks, wet benches and more.

**Testing**

TTI provides comprehensive electrical, environmental, and burn-in testing services to semiconductor manufacturers in our testing laboratories in Southeast Asia and the United States (U.S.). Our customers include both manufacturers and end-users of semiconductor and electronic components, who look to us when they do not want to establish their own facilities. The independent tests are performed to industry and customer specific standards.

**Distribution**

In addition to marketing our proprietary products, we distribute complementary products made by manufacturers mainly from the U.S., Europe, Taiwan and Japan. The products include environmental chambers, handlers, interface systems, vibration systems, shaker systems, solderability testers and other semiconductor equipment. Besides equipment, we also distribute a wide range of components such as connectors, sockets, LCD display panels and touch-screen panels. Furthermore, our range of products are mainly targeted for industrial products rather than consumer products whereby the life cycle of the industrial products can last from 3 years to 7 years.

## Real Estate

Beginning in 2007, TTI has invested in real estate property in Chongqing, China, which has generated investment income from the rental revenue from real estate we purchased in Chongqing, China, and investment returns from deemed loan receivables, which are classified as other income. The rental income is generated from the rental properties in MaoYe and FuLi in Chongqing, China. In the second quarter of fiscal 2015, the investment in JiaSheng, which was deemed as loans receivable, was transferred to down payment for purchase of investment property in China.

### Third Quarter Fiscal 2017 Highlights

- Total revenue increased by \$470, or 5.0%, to \$9,825 for the third quarter of fiscal 2017, as compared to \$9,355 for the same period in fiscal 2016.
- Manufacturing segment revenue decreased by \$238, or 5.3%, to \$4,230 for the third quarter of fiscal 2017, as compared to \$4,468 for the same period in fiscal 2016.
- Testing segment revenue increased by \$355, or 9.8%, to \$3,977 for the third quarter of fiscal 2017, as compared to \$3,622 for the same period in fiscal 2016.
- Distribution segment revenue increased by \$349, or 28.3%, to \$1,581 for the third quarter of fiscal 2017, as compared to \$1,232 for the same period in fiscal 2016.
- Real estate segment revenue increased by \$4, or 12.1%, to \$37 for the third quarter of fiscal 2017, as compared to \$33 for the same period in fiscal 2016.
- Gross profit margin in absolute dollars increased by \$315, or 14.8%, to \$2,447 for the third quarter of fiscal 2017, as compared to \$2,132 for the same period in fiscal 2016.
- The overall gross profit margin increased by 2.1% to 24.9% for the third quarter of fiscal 2017, from 22.8% for the same period in fiscal 2016.
- Income from operations for the third quarter of fiscal 2017 was \$485, an increase of \$162 or 50.2%, as compared to \$323 for the same period in fiscal 2016.
- General and administrative expenses increased by \$59, or 3.7%, to \$1,659 for the third quarter of fiscal year 2017, from \$1,600 for the same period in fiscal year 2016.
- Selling expenses increased by \$64, or 40.5%, to \$222 for the third quarter of fiscal year 2017, from \$158 for the same period in fiscal year 2016.
- Other income improved by \$142 to \$45 in the third quarter of fiscal year 2017 compared to a loss of \$97 for the same period in fiscal year 2016.
- Tax expense for the third quarter of fiscal year 2017 was \$106, an increase of \$91, as compared to \$15 in the same period in fiscal year 2016.
- During the third quarter of fiscal year 2017, income from continuing operations before non-controlling interest, net of tax was \$381, an increase of \$217, as compared to \$164 for the same period in fiscal year 2016.
- Net income attributable to non-controlling interest for the third quarter of fiscal year 2017 was \$30, as compared to \$13 in the same period in fiscal year 2016.
- Working capital increased by \$632, or 9.8%, to \$7,111 as of March 31, 2017, compared to \$6,479 as of June 30, 2016.
- Earnings per share for the three months ended March 31, 2017 was \$0.10, an increase of \$0.06, as compared to \$0.04 for the same period in fiscal year 2016.
- Total assets decreased by \$684 or 2.1% to \$31,535 as of March 31, 2017, compared to \$32,219 as of June 30, 2016,
- Total liabilities decreased by \$564 or 5.0% to \$10,784 as of March 31, 2017, compared to \$11,348 as of June 30, 2016.

## Results of Operations and Business Outlook

The following table sets forth our revenue components for the three and nine months ended March 31, 2017 and 2016, respectively.

	Three Months Ended		Nine Months Ended	
	Mar. 31, 2017	Mar. 31, 2016	Mar. 31, 2017	Mar. 31, 2016
(Unaudited)				
Manufacturing	43.1%	47.8%	40.2%	42.5%
Testing Services	40.5	38.7	43.7	43.3
Distribution	16.1	13.2	15.6	13.9
Real Estate	0.3	0.3	0.5	0.3
Total	100.0%	100.0%	100.0%	100.0%

Revenue for the three months and nine months ended March 31, 2017 was \$9,825 and \$27,900, respectively, an increase of \$470 and \$2,261, respectively, when compared to the revenue for the same periods of the prior fiscal year. As a percentage, revenue increased by 5.0% and 8.8% for the three and nine months ended March 31, 2017, respectively, when compared to total revenue for the same periods of the prior year.

For the three months ended March 31, 2017, the \$470 increase in overall revenue was primarily due to

- an increase in the manufacturing segment in the Singapore and Suzhou, China, operations,
- an increase in the testing segment in the Singapore, Malaysia, Suzhou, China and Bangkok, Thailand operations,
- an increase in the distribution segment in the Singapore operations and
- an increase in the real estate segment in China

These increases were partially offset by the

- decrease in revenue in the manufacturing segment in the Singapore and U.S. operations,
- decrease in revenue in the distribution segment in the Malaysia and Suzhou, China operations
- exchange differences between local currency and U.S. dollar

For the nine months ended March 31, 2017, the \$2,261 increase in overall revenue was primarily due to

- an increase in the manufacturing segment in the Singapore and Suzhou, China operations,
- an increase in the testing segment in the Singapore, Malaysia and Bangkok, Thailand operations,
- an increase in the distribution segment in the Singapore operations and
- an increase in the real estate segment in China

These increases were partially offset by the

- decrease in revenue in the manufacturing segment in the U.S. operations,
- decrease in revenue in the testing segment in the Suzhou, China operations,
- decrease in revenue in the manufacturing segment in the Malaysia operations
- exchange differences between local currency and U.S. dollar

Revenue into and within China, the Southeast Asia regions and other countries (except revenue into and within the U.S.) increased by \$633 (or 7.2%) to \$9,406, and by \$2,490 (or 10.3%) to \$26,739 for the three and nine months ended March 31, 2017, respectively, as compared to \$8,773 and \$24,249, respectively, for the same periods of last fiscal year.

Revenue into and within the U.S. was \$419 and \$1,162 for the three and nine months ended March 31, 2017, respectively, a decrease of \$163 (or 28.0%) and \$228 (or 16.4%), respectively, from \$582 and \$1,390 for the same periods of last fiscal year, respectively.

Revenue for the three and nine months ended March 31, 2017 is discussed within the four segments as follows:

***Manufacturing Segment***

Revenue in the manufacturing segment as a percentage of total revenue was 43.1% and 40.2% for the three and nine months ended March 31, 2017, respectively, a decrease of 4.7% and 2.3% of total revenue, respectively, when compared to the same periods of the last fiscal year. The absolute amount of revenue decreased by \$238 to \$4,230 from \$4,468 and increased by \$337 to \$11,221 from \$10,884 for the three and nine months ended March 31, 2017, respectively, compared to the same periods of the last fiscal year.

Revenue in the manufacturing segment for the three months ended March 31, 2017 decreased primarily due to a decrease in the manufacturing revenue from customers in our Singapore and U.S. operations, which was partially offset by an increase in manufacturing revenue from customers in our Suzhou, China operations.

Revenue in the manufacturing segment for the nine months ended March 31, 2017 increased primarily due to an increase in the manufacturing revenue from customers in our Singapore and Suzhou, China operations, which was partially offset by a decrease in manufacturing revenue from customers in our U.S. operations.

The revenue in the manufacturing segment from a major customer accounted for 55.9% and 66.6% of our total revenue in the manufacturing segment for the three months ended March 31, 2017 and 2016, respectively, and 56.0% and 59.6% of our total revenue in the manufacturing segment for the nine months ended March 31, 2017 and 2016, respectively.

The future revenue in our manufacturing segment will be significantly affected by the purchase and capital expenditure plans of this major customer, if the customer base cannot be increased.

***Testing Services Segment***

Revenue in the testing segment as a percentage of total revenue was 40.5% and 43.7% for the three and nine months ended March 31, 2017, an increase of 1.8% and 0.4%, respectively, of total revenue when compared to the same periods of the last fiscal year. The absolute amount of revenue increased by \$355 to \$3,977 from \$3,622 and by \$1,098 to \$12,204 from \$11,106 for the three and nine months ended March 31, 2017, respectively, compared to the same periods of the last fiscal year.

Revenue in the testing segment for the three and nine months ended March 31, 2017 increased primarily due to an increase in testing volume as a result of an increase in orders from customers in our Singapore, Malaysia and Bangkok, Thailand operations. The increase was partially offset by a decrease in testing revenue as a result of foreign currency exchange differences between local currency and U.S. dollar in our Tianjin, China operations, where the increase in volume more than compensated for the decrease in average selling price.

Demand for testing services varies from country to country depending on changes taking place in the market and our customers' forecasts. As it is difficult to accurately forecast fluctuations in the market, management believes it is necessary to maintain testing facilities in close proximity to our customers in order to make it convenient for them to send us their newly manufactured parts for testing and to enable us to maintain a share of the market.

***Distribution Segment***

Revenue in the distribution segment as a percentage of total revenue was 16.1% and 15.6% for the three and nine months ended March 31, 2017, an increase of 2.9% and 1.7%, respectively, when compared to the same periods of the prior fiscal year. The absolute amount of revenue increased by \$349 to \$1,581 from \$1,232, and increased by \$794 to \$4,360 from \$3,566 for three and nine months ended March 31, 2017, respectively, compared to the same periods of the last fiscal year.

Revenue in the distribution segment for the three and nine months ended March 31, 2017 increased primarily due to an increase in demand for products in the Singapore operation, which was partially offset by a decrease in demand in the Malaysia and Suzhou, China operations.

Demand in the distribution segment varies depending on the demand for our customers' products and the changes taking place in the market and our customers' forecasts. Hence it is difficult to accurately forecast fluctuations in the market.

### **Real Estate Segment**

The real estate segment accounted for 0.3% of total net revenue for both the three and nine months ended March 31, 2017. The absolute amount of revenue in the real estate segment increased by \$4 to \$37 from \$33 and by \$32 to \$115 from \$83 for the three and nine months ended March 31, 2017, respectively, compared to the same periods of the last fiscal year. The increase was primarily due to an increase in rental income in the real estate segment for the three and nine months ended March 31, 2017 as described below.

The two main revenue components for the real estate segment were investment income and rental income.

During fiscal year 2007, TTI invested in real estate property in Chongqing, China, which has generated income in the form of rental revenue and investment returns from deemed loan receivables, which are classified as other income. The rental income is generated from the rental properties in MaoYe, JiangHuai and FuLi in Chongqing, China. In the second quarter of fiscal 2015, the investment in JiaSheng, which was deemed as loans receivable, was transferred to down payment for purchase of investment property in China.

Trio-Tech Chongqing Co., Ltd. ("TTCQ") invested RMB 5,554 in rental properties in MaoYe during fiscal year 2008, RMB 3,600 in rental properties in JiangHuai during fiscal year 2010 and RMB 4,025 in rental properties in FuLi during fiscal year 2010. The total investment in properties in China was RMB 13,179, or approximately \$1,913 and \$1,983 as at March 31, 2017 and June 30, 2016, respectively. The carrying value of these investment properties in China was RMB 8,407 and RMB 8,901, or approximately \$1,221 and \$1,340 as at March 31, 2017 and June 30, 2016, respectively. For the three and nine months ended March 31, 2017, these properties generated a total rental income of \$37 and \$115, respectively, as compared to \$33 and \$83, respectively, for the same periods of the last fiscal year. TTCQ's investment in properties that generated rental income is discussed further in this Form 10-Q.

TTCQ has yet to receive the title deed for properties purchased from JiangHuai. TTCQ is in the legal process of obtaining the title deed, which is dependent on JiangHuai completing the entire project. JiangHuai property did not generate any income during the three and nine months ended March 31, 2017, and 2016.

"Investments" in the real estate segment were the cost of an investment in a joint venture in which we had a 10% interest. During the second quarter of fiscal year 2014, TTCQ disposed of its 10% interest in the joint venture. The joint venture had to raise funds for the development of the project. As a joint-venture partner, TTCQ was required to stand guarantee for the funds to be borrowed; considering the amount of borrowing, the risk involved was higher than the investment made and hence TTCQ decided to dispose of the 10% interest in the joint venture investment. On October 2, 2013, TTCQ entered into a share transfer agreement with Zhu Shu. Based on the agreement, the purchase price was to be paid by (1) RMB 10,000 worth of commercial property in Chongqing China, or approximately \$1,634 based on exchange rates published by the Monetary Authority of Singapore as of October 2, 2013, by non-monetary consideration and (2) the remaining RMB 8,000, or approximately \$1,307 based on exchange rates published by the Monetary Authority of Singapore as of October 2, 2013, by cash consideration. The consideration consisted of (1) commercial units measuring 668 square meters to be delivered in June 2016 and (2) sixteen quarterly equal installments of RMB500 per quarter commencing from January 2014. Based on ASC Topic 845 Non-monetary Consideration, the Company deferred the recognition of the gain on disposal of the 10% interest in joint venture investment until such time that the consideration is paid, so that the gain can be ascertained. The recorded value of the disposed investment amounting to \$783, based on exchange rates published by the Monetary Authority of Singapore as of June 30, 2014, is classified as "other assets" under non-current assets, because it is considered a down payment for the purchase of the commercial property in Chongqing. TTCQ performed a valuation on a certain commercial unit and its market value was higher than the carrying amount. The first three installments, amounting RMB 500 each due in January 2014, April 2014 and July 2014 were all outstanding until the date of disposal of the investment in the joint venture. Out of the outstanding RMB 8,000, TTCQ had received RMB 100 during May 2014.

On October 14, 2014, TTCQ and Jun Zhou Zhi Ye entered into a memorandum of understanding. Based on the memorandum of understanding, both parties have agreed to register a sales and purchase agreement upon Jun Zhou Zhi Ye obtaining the license to sell the commercial property (the Singapore Themed Resort Project) located in Chongqing, China. The proposed agreement is for the sale of shop lots with a total area of 1,484.55 square meters as consideration for the outstanding amounts owed to TTCQ by Jun Zhou Zhi Ye as follows:

- a) Long term loan receivable RMB 5,000, or approximately \$814, as disclosed in Note 5, plus the interest receivable on long term loan receivable of RMB 1,250;
- b) Commercial units measuring 668 square meters, as mentioned above; and
- c) RMB 5,900 for the part of the unrecognized cash consideration of RMB 8,000 relating to the disposal of the joint venture.

The consideration does not include the remaining outstanding amount of RMB 2,000, or approximately \$326, which will be paid to TTCQ in cash.

The shop lots are to be delivered to TTCQ upon completion of the construction of the shop lots in the Singapore Themed Resort Project. The initial targeted date of completion was December 31, 2016. Based on discussions with the developers, the completion date is estimated to be December 31, 2018.

The share transfer (10% interest in the joint venture) was registered with the relevant authorities in China as of end October 2016.

### ***Uncertainties and Remedies***

There are several influencing factors which create uncertainties when forecasting performance, such as the constantly changing nature of technology, specific requirements from the customer, decline in demand for certain types of burn-in devices or equipment, decline in demand for testing services and fabrication services, and other similar factors. One factor that influences uncertainty is the highly competitive nature of the semiconductor industry. Another is that some customers are unable to provide a forecast of the products required in the upcoming weeks; hence it is difficult to plan for the resources needed to meet these customers' requirements due to short lead time and last minute order confirmation. This will normally result in a lower margin for these products, as it is more expensive to purchase materials in a short time frame. However, the Company has taken certain actions and formulated certain plans to deal with and to help mitigate these unpredictable factors. For example, in order to meet manufacturing customers' demands upon short notice, the Company maintains higher inventories, but continues to work closely with its customers to avoid stock piling. We believe that we have improved customer service from staff by keeping our staff through our efforts to keep our staff up to date on the newest technology and stressing the importance of understanding and meeting the stringent requirements of our customers. Finally, the Company is exploring new markets and products, looking for new customers, and upgrading and improving burn-in technology while at the same time searching for improved testing methods of higher technology chips.

We are in the process of implementing an Enterprises Resources Planning ("ERP") system, as part of multi-year plan to integrate and upgrade our systems and processes. The implementation of this ERP system is scheduled to occur in phases over the next few years, and began with the migration of certain of our operational and financial systems in our Singapore operations to the new ERP system during the second quarter of fiscal 2017. This implementation effort will continue in the fourth quarter of fiscal 2017, when the operational and financial systems in Singapore will be substantially transitioned to the new system. Implementation of a new ERP system involves risks and uncertainties. Any disruptions, delays or deficiencies in the design or implementation of the new system could result in increased costs and adversely affect our ability to timely report our financial results, which could negatively impact our business and results of operations.

The Company's primary exposure to movements in foreign currency exchange rates relates to non-U.S. dollar-denominated sales and operating expenses in its subsidiaries. Strengthening of the U.S. dollar relative to foreign currencies adversely affects the U.S. dollar value of the Company's foreign currency-denominated sales and earnings, and generally leads the Company to raise international pricing, potentially reducing demand for the Company's products. Margins on sales of the Company's products in foreign countries and on sales of products that include components obtained from foreign suppliers could be materially adversely affected by foreign currency exchange rate fluctuations. In some circumstances, for competitive or other reasons, the Company may decide not to raise local prices to fully offset the dollar's strengthening, or at all, which would adversely affect the U.S. dollar value of the Company's foreign currency-denominated sales and earnings. Conversely, a strengthening of foreign currencies relative to the U.S. dollar, while generally beneficial to the Company's foreign currency denominated sales and earnings could cause the Company to reduce international pricing, thereby limiting the benefit. Additionally, strengthening of foreign currencies may also increase the Company's cost of product components denominated in those currencies, thus adversely affecting gross margins.

There are several influencing factors which create uncertainties when forecasting performance of our real estate segment, such as obtaining the rights by the joint venture to develop the real estate projects in China, inflation in China, currency fluctuations and devaluation, and changes in Chinese laws, regulations, or their interpretation.

### Comparison of the Three Months Ended March 31, 2017 and March 31, 2016

The following table sets forth certain consolidated statements of income data as a percentage of revenue for the three months ended March 31, 2017 and 2016, respectively:

	<b>Three Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Revenue</b>	<b>100.0%</b>	<b>100.0%</b>
Cost of sales	75.1	77.2
<b>Gross Margin</b>	<b>24.9%</b>	<b>22.8%</b>
Operating expenses		
General and administrative	16.9%	17.1%
Selling	2.3	1.7
Research and development	0.5	0.5
Loss on disposal of property, plant and equipment	0.3	-
Total operating expenses	20.0%	19.3%
<b>Income from Operations</b>	<b>4.9%</b>	<b>3.5%</b>

### Overall Gross Margin

Overall gross margin as a percentage of revenue increased by 2.1% to 24.9% for the three months ended March 31, 2017, from 22.8% for the same period of the last fiscal year, primarily due to an increase in the gross profit margin across all business segments. In terms of absolute dollar amounts, gross profit increased by \$315 to \$2,447 for the three months ended March 31, 2017, from \$2,132 as compared to the same period of the last fiscal year.

Gross profit margin as a percentage of revenue in the manufacturing segment increased by 1.4% to 20.9% for the three months ended March 31, 2017, from 19.5% in the same period of the last fiscal year. The increase in gross margin was due to the change in product mix, which changes frequently as a result of changes in market demand. This segment increased sales of products that had lower profit margins and decreased sale of products that had higher profit margins due to the change in product mix in the manufacturing segment, as compared to the same period of last fiscal year. As a result of the change in product mix, the decrease in manufacturing revenue was less than the decrease in cost for the three months ended March 31, 2017, as compared to the same period last fiscal year. In absolute dollar amounts, gross profits in the manufacturing segment increased by \$14 to \$885 for the three months ended March 31, 2017 from \$871 for the same period of last fiscal year.

Gross profit margin as a percentage of revenue in the testing segment increased by 5.7% to 34.7% for the three months ended March 31, 2017, from 29.0% in the same period of the last fiscal year. The increase was primarily due to an increase in testing volume in the testing operations throughout all the testing operations, namely the Singapore, Malaysia, Tianjin, China, Suzhou, China and Bangkok, Thailand operations. These increases were despite a lower average selling price in the Tianjin, China operations. Furthermore, the Tianjin, China operations increased production efficiency, reducing their labor cost. A significant portion of our cost of goods sold is fixed in the testing segment. Thus, as the demand of services and factory utilization increase, the fixed costs are spread over the increased output, which increases the gross profit margin. Overall, the testing operations increased their utilization. In absolute dollar amounts, gross profit in the testing segment increased by \$328 to \$1,380 for the three months ended March 31, 2017 from \$1,052 for the same period of the last fiscal year.

The gross profit margin of the distribution segment is not only affected by the market price of our products, but also our product mix, which changes frequently as a result of changes in market demand. Gross profit margin as a percentage of revenue in the distribution segment decreased by 5.8% to 11.0% for the three months ended March 31, 2017, from 16.8% in the same period of the last fiscal year. The decrease in gross margin as a percentage of revenue was due to the change in product mix in the distribution segment and an increase in volume, as this segment had an increase in sales of products that had lower profit margin and a decline in sales of products that had higher profit margin, as compared to the same period of last fiscal year. This resulted in the distribution segment seeing a lower gross profit margin. In terms of absolute dollar amounts, gross profit in the distribution segment for the three months ended March 31, 2017 was \$174, a decrease of \$33 as compared to \$207 in the same period of last fiscal year.

Gross profit margin as a percentage of revenue in the real estate segment was 21.6% for the three months ended March 31, 2017, as compared to a gross profit margin of 6.1% in the same period of the last fiscal year. In absolute dollar amounts, gross profit in the real estate segment for the three months ended March 31, 2017 was \$8, as compared to \$2 in the same period of last fiscal year.

### **Operating Expenses**

Operating expenses for the three months ended March 31, 2017 and 2016 were as follows:

	<b>Three Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
General and administrative	\$ 1,659	\$ 1,600
Selling	222	158
Research and development	51	51
Loss on disposal of property, plant and equipment	30	-
<b>Total</b>	<b>\$ 1,962</b>	<b>\$ 1,809</b>

General and administrative expenses increased by \$59, or 3.7%, from \$1,600 to \$1,659 for the three months ended March 31, 2017 compared to the same period of last fiscal year. The increase in the general and administrative expenses was mainly attributable to the increase in stock option and issuance expenses, in addition to timing difference in professional fees in the same period last fiscal year, which did not exist during the three months ended March 31, 2017. This was partially offset by a decrease in payroll related expenses in the Singapore operations.

Selling expenses increased by \$64, or 40.5%, for the three months ended March 31, 2017, from \$158 to \$222, as compared to the same period of the last fiscal year. The increase was mainly due to an increase in travel expenses and commission expenses as the commissionable revenue increased in the Singapore operations, as compared to the same period last fiscal year.

During the three months ended March 31, 2017, there was a loss on disposal of property, plant and equipment amounting to \$30, as compared to nil in the same period of last fiscal year. Fixed assets were written off in the Malaysia and Tianjin, China operations as part of routine operational review of assets during the nine months ended March 31, 2017, as compared to the same period last fiscal year.

### **Income from Operations**

Income from operations was \$485 for the three months ended March 31, 2017, as compared to \$323 for the same period of last fiscal year. The increase was mainly due to the increase in gross margin, which was partially offset with the increase in operating expenses, as previously discussed.

**Interest Expense**

Interest expense for the third quarter of fiscal years 2017 and 2016 were as follows:

	<b>Three Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Interest expense</b>	<b>\$ (43)</b>	<b>\$ (47)</b>

Interest expenses decreased primarily due to repayment of lines of credit and decrease of interest rate charged by the financial institution in one of the operations. Lines of credit were \$6,017 for the period ending March 31, 2017, as compared to \$7,776 for the same period in the previous fiscal year. Although overall lines of credit decreased, utilization increased. \$2,107 were used as at March 31, 2017, as compared to \$1,321 as at March 31, 2016. As of March 31, 2017, the Company had unused lines of credit of \$3,910 as compared to \$6,455 as at March 31, 2016.

**Other Income/(Loss)**

Other income/(loss) for the three months ended March 31, 2017 and 2016 were as follows:

	<b>Three Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
Subsidies and Productive innovative credit	\$ 39	\$ 62
Other miscellaneous income	94	59
Exchange loss	(88)	(218)
<b>Other income/(loss), net</b>	<b>\$ 45</b>	<b>\$ (97)</b>

Other income for the three months ended March 31, 2017 was \$45, an improvement of \$142 as compared to a loss of \$97 for the same period last fiscal year. This increase was mainly attributable to foreign currency exchange difference between functional currency and U.S. dollars contributing to a \$130 decrease in exchange loss of \$88 for the three months ended March 31, 2017 as compared to \$218 for the same period in last fiscal year.

**Income Tax Expenses**

Income tax expense for the three months ended March 31, 2017 was \$106, as compared to \$15 for the same period last fiscal year. The increase in income tax expenses was mainly due to an increase in income in the subsidiaries which do not have carry forward tax losses and higher withholding tax payment, and a change from deferred tax benefit in the same period last fiscal year to deferred tax expense for timing differences recorded by the Malaysia operations.

We record a provision for income taxes for the anticipated tax consequences of the reported results of operations using the asset and liability method. Under this method, we recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the financial reporting and tax bases of assets and liabilities, as well as for operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using the tax rates that are expected to apply to taxable income for the years in which those tax assets and liabilities are expected to be realized or settled. We record a valuation allowance to reduce our deferred tax assets to the net amount that we believe is more likely than not to be realized.

Tax expense for the three months ended March 31, 2017 and 2016 included \$26 and \$3, respectively, representing the tax withheld by the China, Malaysia and Thailand subsidiaries for the payments made to the Singapore subsidiary that is not recoverable. The taxes withheld by the China, Malaysia and Thailand subsidiaries were paid to the Inland Revenue department of the respective countries.

### **Non-controlling Interest**

As of March 31, 2017, we held a 55% interest in Trio-Tech (Malaysia) Sdn. Bhd., Trio-Tech (Kuala Lumpur) Sdn. Bhd., SHI International Pte. Ltd. and PTSHI Indonesia, and a 76% interest in Prestal Enterprise Sdn. Bhd. The non-controlling interest for the three months ended March 31, 2017, in the net income of subsidiaries, was \$30, as compared to \$13 for the same period of the previous fiscal year. The increase in the non-controlling interest in the net income of subsidiaries was attributable to the increase in net income generated by the Malaysia testing operation.

### **Loss from Discontinued Operations**

The discontinued operations in Indonesia incurred general and administrative expenses of \$1 for three months ended March 31, 2017 and did not incur general and administrative expenses for the same period in last fiscal year.

The discontinued operation in Shanghai was wound up in March 2017. That operation did not incur any general and administrative expenses for three months ended March 31, 2017 and 2016.

### **Net Income**

Net income attributable to Trio-Tech International Common shareholders was \$350 for the three months ended March 31, 2017, an increase of \$200 as compared to \$150 for the three months ended March 31, 2016. The increase in net income was mainly due to the increase in gross margin and improvement in other income, which was partially offset by the increase in operating expenses and tax expenses, as previously discussed.

### **Earnings per Share**

Basic and diluted earnings per share from continuing operations was \$0.10 for the three months ended March 31, 2017 as compared to \$0.04 for the same period in the last fiscal year. Basic and diluted earnings per share from discontinued operations were nil for both the three months ended March 31, 2017 and 2016.

### **Segment Information**

The revenue, gross margin and income from each segment for the third quarter of fiscal years 2017 and 2016, respectively, are presented below. As the revenue and gross margin for each segment have been discussed in the previous section, only the comparison of income from operations is discussed below.

#### **Manufacturing Segment**

The revenue, gross margin and income or loss from operations for the manufacturing segment for the three months ended March 31, 2017 and 2016 were as follows:

	<b>Three Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Revenue</b>	\$ 4,230	\$ 4,468
<b>Gross margin</b>	20.9%	19.5%
<b>Income/(loss) from operations</b>	\$ 169	\$ (13)

Income from operations in the manufacturing segment was \$169 for the three months ended March 31, 2017, an increase of \$182, compared to a loss of \$13 in the same period of the last fiscal year. The increase was primarily due to a decrease in operating expenses by \$168, and an increase of \$14 in gross margin as discussed earlier. Operating expenses for the manufacturing segment were \$716 and \$884 for the three months ended March 31, 2017 and 2016, respectively. The decrease in operating expenses was mainly due to a decrease in general and administrative expenses by \$350, which was partially offset by an increase of \$28 in selling expenses and increase of \$154 in Corporate charges as compared to the same period of last fiscal year. General and administrative expenses decreased primarily due to the decrease in allocation of regional office expenses as compared to last fiscal year. The decrease was due to restructuring the basis of charging the regional office expenses. Selling expenses were higher as compared to the same period in the prior year primarily due to an increase in travel expenses and commission expenses as a result of higher commissionable sales in the Singapore operations, whereas Corporate charges are allocated on a pre-determined fixed charge basis.

### Testing Segment

The revenue, gross margin and income from operations for the testing segment for the three months ended March 31, 2017 and 2016 were as follows:

	Three Months Ended	
	Mar. 31, 2017	Mar. 31, 2016
(Unaudited)		
<b>Revenue</b>	\$ 3,977	\$ 3,622
<b>Gross margin</b>	34.7%	29.0%
<b>Income from operations</b>	\$ 200	\$ 109

Income from operations in the testing segment for the three months ended March 31, 2017 was \$200, an increase of \$91, compared to \$109 for the same period of last fiscal year. The increase in operating income was mainly attributable to an increase in revenue by \$355, resulting in an increase of \$328 in gross margin, as discussed earlier. Operating expenses were \$1,180 and \$943 for the three months ended March 31, 2017 and 2016, respectively. This increase was mainly due to an increase in general and administrative expenses, selling expenses and loss on disposal of property, plant and equipment. General and administrative expenses increased primarily due to the increase in allocation of regional office expenses as compared to last fiscal year. The increase was due to restructuring the basis of charging the regional office expenses, as compared to last fiscal year and an increase in withholding tax, renovation and professional expenses in the Malaysia operations, while selling expenses increased due to travelling and commission expenses. Selling expenses were higher as compared to the same period in the prior year primarily due to an increase in travel expenses and commission expenses as a result of higher commissionable sales.

### Distribution Segment

The revenue, gross margin and income from operations for the distribution segment for the three months ended March 31, 2017 and 2016 were as follows:

	Three Months Ended	
	Mar. 31, 2017	Mar. 31, 2016
(Unaudited)		
<b>Revenue</b>	\$ 1,581	\$ 1,232
<b>Gross margin</b>	11.0%	16.8%
<b>Income from operations</b>	\$ 101	\$ 112

Income from operations in the distribution segment for the three months ended March 31, 2017 was \$101 as compared to \$112 for the same period of last fiscal year. The decrease in operating income of \$11 was mainly due to the decrease in gross margin of \$33, as discussed earlier. Operating expenses were \$73 and \$95 for the three months ended March 31, 2017 and 2016, respectively. Operating expenses decreased primarily due to the \$26 decrease in corporate charges which are allocated on a pre-determined fixed charge basis. This decrease was partially offset by an increase in selling expenses in the Singapore operations. Selling expenses were higher as compared to the same period in the prior year primarily due to an increase in travel expenses and commission expenses as a result of higher commissionable sales.

**Real Estate Segment**

The revenue, gross margin and loss from operations for the real estate segment for the three months ended March 31, 2017 and 2016 were as follows:

	<b>Three Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Revenue</b>	\$ 37	\$ 33
<b>Gross margin</b>	21.6%	6.1%
<b>Loss from operations</b>	\$ (14)	\$ (19)

Loss from operations in the real estate segment for the three months ended March 31, 2017 was \$14, as compared to \$19 for the same period of last fiscal year. The decrease in operating loss was mainly due to an increase in gross margin by \$6, as discussed earlier. Operating expenses were \$22 and \$21 for the three months ended March 31, 2017 and 2016, respectively.

**Corporate**

The income from operations for corporate for the three months ended March 31, 2017 and 2016 were as follows:

	<b>Three Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Income from operations</b>	\$ 29	\$ 134

Operating income in the corporate office for the three months ended March 31, 2016 was \$29, as compared to \$134 for the same period of the last fiscal year. The decrease in operating income was mainly due to an increase in payroll related expenses and professional fees, in addition to timing difference in professional fees in the same period last fiscal year, which did not exist during the three months ended March 31, 2017.

**Comparison of the Nine Months Ended March 31, 2017 and March 31, 2016**

The following table sets forth certain consolidated statements of income data as a percentage of revenue for the nine months ended March 31, 2017 and 2016, respectively:

	<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Revenue</b>	<b>100.0%</b>	<b>100.0%</b>
Cost of sales	74.6	74.9
<b>Gross Margin</b>	<b>25.4%</b>	<b>25.1%</b>
Operating expenses:		
General and administrative	18.6%	19.0%
Selling	2.1	1.8
Research and development	0.6	0.6
Loss on disposal of property, plant and equipment	0.1	-
Total operating expenses	21.4%	21.4%
<b>Income from Operations</b>	<b>4.1%</b>	<b>3.7%</b>

**Overall Gross Margin**

Overall gross margin as a percentage of revenue increased by 0.3% to 25.4% for the nine months ended March 31, 2017, from 25.1% in the same period of last fiscal year, primarily due to an increase in the gross profit margin in the testing segment and real estate segment, which was partially offset by a decrease in the gross profit margin in the manufacturing segment. In terms of absolute dollar amount, gross profit increased by \$674 to \$7,099 for the nine months ended March 31, 2017, from \$6,425 for the same period of the last fiscal year.

Gross profit margin as a percentage of revenue in the manufacturing segment decreased by 3.0% to 21.9% for the nine months ended March 31, 2017, from 24.9% in the same period of the last fiscal year. In absolute dollar amounts, the gross profit decreased by \$248 to \$2,459 for the nine months ended March 31, 2017, as compared to \$2,707 for the same period in last fiscal year. The decrease in absolute dollar amount of gross margin was primarily due to a change in product mix, as this segment had fewer sales of products with a higher profit margin as compared to the same period of last fiscal year.

Gross profit margin as a percentage of revenue in the testing segment increased by 4.4% to 33.9% for the nine months ended March 31, 2017, from 29.5% in the same period of the last fiscal year. The increase was primarily due to an increase in testing volume in the Singapore, Malaysia and Bangkok, Thailand operations. The increase was partially offset by a decrease in volume in the Suzhou, China operations and a lower average selling price, despite higher volume, in the Tianjin, China operations. A significant portion of our cost of goods sold is fixed in the testing segment. Thus, as the demand of services and factory utilization increases, the fixed costs are spread over the increased output, which increases the gross profit margin. Overall, the testing operations increased their utilization. In terms of absolute dollar amounts, gross profit in the testing segment increased by \$856 to \$4,135 for the nine months ended March 31, 2017, from \$3,279 for the same period of the last fiscal year. .

Gross profit margin as a percentage of revenue in the distribution segment decreased by 2.0% to 10.6% for the nine months ended March 31, 2017 from 12.6% for the same period of the last fiscal year. The decrease in gross margin was due to the change in product mix, as this segment had fewer sales of products with a higher profit margin as compared to the same period of last fiscal year. In terms of absolute dollar amounts, gross profit in the distribution segment for the nine months ended March 31, 2017 was \$461, an increase of \$13 as compared to \$448 in the same period of the last fiscal year. The gross profit margin of the distribution segment was not only affected by the market price of our products, but also our product mix, which changes frequently as a result of changes in market demand.

Gross profit margin as a percentage of revenue in the real estate segment was 38.3% for the nine months ended March 31, 2017, an improvement of 49.1% from a gross profit margin of negative 10.8% for the same period in the last fiscal year. In terms of absolute dollar amounts, gross margin in the real estate segment for the nine months ended March 31, 2017 was \$44, an improvement of \$53 from a gross loss of \$9 in the same period of the last fiscal year. The improvement was primarily due to an increase in rental income from both investment properties, MaoYe and FuLi, as a result of increase in space rented during the period, and a decrease in cost of sales due to a change in tax structure as compared to the same period in the last fiscal year.

**Operating Expenses**

Operating expenses for the nine months ended March 31, 2017 and 2016 were as follows:

	<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
General and administrative	\$ 5,178	\$ 4,861
Selling	587	470
Research and development	156	148
Loss / (gain) on disposal of property, plant and equipment	38	(4)
<b>Total</b>	<b>\$ 5,959</b>	<b>\$ 5,475</b>

General and administrative expenses increased by \$317, or 6.5%, from \$4,861 to \$5,178 for the nine months ended March 31, 2017 compared to the same period of the last fiscal year. There was an increase in general and administrative expenses in all operations, except in Suzhou and Chongqing, China and Bangkok, Thailand.

The increase in general and administrative expenses was mainly attributable to an increase in headcount and payroll related expenses in the Singapore and Malaysia operations and increase in software related expenses in the Singapore operations. These increases were partially offset by a decrease in payroll related expenses in the Suzhou, China operations as part of cost control measures for the nine months ended March 31, 2017 as compared to the same period of last fiscal year.

Selling expenses increased by \$117, or 24.9%, for the nine months ended March 31, 2017, from \$470 to \$587 compared to the same period of the last fiscal year, which was mainly due to an increase in travel, entertainment and commission in our Singapore and Malaysia operations as a result of an increase in commissionable sales. These increases were partially offset by the decrease in warranty related expenses.

During the nine months ended March 31, 2017, there was a loss on disposal of property, plant and equipment amounting to \$38, as compared to a gain of \$4 in the same period of last fiscal year. During the nine months ended March 31, 2017 certain assets that were no longer required was disposed resulting in a loss. The difference is mainly due to fixed assets written off in the Malaysia and Tianjin, China operations as part of routine operational review of assets during the nine months ended March 31, 2017, as compared to the same period last fiscal year.

### **Income from Operations**

Income from operations was \$1,140 for the nine months ended March 31, 2017 as compared to \$950 for the same period of the last fiscal year. The increase was mainly due to an increase in gross margin, as discussed earlier.

### **Interest Expense**

Interest expense for the nine months ended March 31, 2017 and 2016 were as follows:

	Nine Months Ended	
	Mar. 31, 2017	Mar. 31, 2016
(Unaudited)		
<b>Interest expense</b>	<b>\$ (149)</b>	<b>\$ (151)</b>

Interest expense decreased by \$2 to \$149 from \$151 for the nine months ended March 31, 2017 as compared to the same period of the last fiscal year due to repayment of credit facilities by the Singapore and Malaysia operations.

### **Other Income**

Other income for the nine months ended March 31, 2017 and 2016 were as follows:

	Nine Months Ended	
	Mar. 31, 2017	Mar. 31, 2016
(Unaudited)		
Subsidies and Productive innovative credit	\$ 69	\$ 74
Other miscellaneous income	195	181
Exchange gain	94	(126)
<b>Other income, net</b>	<b>\$ 358</b>	<b>\$ 129</b>

Other income for the nine months ended March 31, 2017 was \$358, an increase of \$229 as compared to \$129 for the same period last fiscal year. This increase was mainly attributable to foreign currency exchange difference between functional currency and U.S. dollars contributing to an exchange gain of \$94 for the nine months ended March 31, 2017 as compared to an exchange loss of \$126 for the same period last fiscal year.

#### ***Income Tax Expenses***

Income tax expense for the nine months ended March 31, 2017 was \$256, an increase of \$88, as compared to \$168 for the same period of last fiscal year. The increase in income tax expenses was mainly due to an increase in taxable income in the subsidiaries in this fiscal year as compared to prior fiscal year, increase in withholding tax not claimable, and a change from deferred tax benefit in the same period last fiscal year to deferred tax expense for timing differences recorded by the Malaysia operations.

We record a provision for income taxes for the anticipated tax consequences of the reported results of operations using the asset and liability method. Under this method, we recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the financial reporting and tax bases of assets and liabilities, as well as for operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using the tax rates that are expected to apply to taxable income for the years in which those tax assets and liabilities are expected to be realized or settled. We record a valuation allowance to reduce our deferred tax assets to the net amount that we believe is more likely than not to be realized.

Tax expenses for the nine months ended March 31, 2017 and 2016 included \$54 and \$60, respectively, representing the tax withheld by the China, Malaysia and Thailand subsidiaries for the payments made to the Singapore subsidiary that is not recoverable. The taxes withheld by the China, Malaysia and Thailand subsidiaries were paid to the Inland Revenue department of the respective countries.

#### ***Non-controlling Interest***

As of March 31, 2017, we held a 55% interest in Trio-Tech Malaysia, Trio-Tech (Kuala Lumpur) Sdn. Bhd., SHI International Pte. Ltd. and PTSHI Indonesia, and a 76% interest in Prestal Enterprise Sdn. Bhd. The non-controlling interest for the nine months ended March 31, 2017, in the net income of subsidiaries, was \$126, a decrease of \$30, as compared to \$156 for the same period of last fiscal year. The decrease in the non-controlling interest in the net income of subsidiaries was attributable to the decrease in net income generated by the Malaysia testing operations due to higher foreign exchange losses as compared to the same period in the last fiscal year.

#### ***Loss from Discontinued Operations***

The discontinued operations in Indonesia incurred general and administrative expenses of \$1 for nine months ended March 31, 2017, as compared to \$8 for the same period of the last fiscal year.

The discontinued operation in Shanghai was wound up in March 2017. That operation did not incur any general and administrative expenses for nine months ended March 31, 2017 and 2016, respectively.

#### ***Net Income***

Net income attributable to Trio-Tech International Common shareholders was \$963 for the nine months ended March 31, 2017, an improvement of \$364, as compared to a net income of \$599 for the same period in the last fiscal year. The improvement was mainly due to an increase in operating profits caused by an increase in gross margin, which was partially offset by the increase in operating expenses.

#### ***Earnings per Share***

Basic earnings per share from continuing operations was \$0.28 for the nine months ended March 31, 2017 as compared to \$0.17 for the same period in the last fiscal year. Basic earnings per share from discontinued operations were nil for both the nine months ended March 31, 2017 and 2016.

Diluted earnings per share from continuing operations was \$0.27 for the nine months ended March 31, 2017 as compared to \$0.13 for the same period in the last fiscal year. Diluted earnings per share from discontinued operations were nil for both the nine months ended March 31, 2017 and 2016.

**Segment Information**

The revenue, gross profit margin, and income or loss from each segment for the nine months ended March 31, 2017 and 2016, respectively, are presented below. As the segment revenue and gross margin for each segment have been discussed in the previous section, only the comparison of income from operations is discussed below.

**Manufacturing Segment**

The revenue, gross margin and loss or income from operations for the manufacturing segment for the nine months ended March 31, 2017 and 2016 were as follows:

	<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Revenue</b>	\$ 11,221	\$ 10,884
<b>Gross margin</b>	21.9%	24.9%
<b>(Loss) / income from operations</b>	\$ (153)	\$ 358

Loss from operations from the manufacturing segment was \$153 for the nine months ended March 31, 2017, a deterioration of \$511 as compared to an income of \$358 in the same period of the last fiscal year, due to a decrease in gross margin by \$248, as discussed earlier, and an increase in operating expenses. Operating expenses for the manufacturing segment were \$2,612 and \$2,349 for the nine months ended March 31, 2017 and 2016, respectively. The increase in operating expenses of \$263 was mainly due to an increase in selling expenses, research and development expenses and corporate charges. Selling expenses increased due to an increase in travel and entertainment expenses, warranty expenses and commission expenses due to an increase in commissionable sales. There was an increase in allocation of corporate charges, which are allocated on a pre-determined fixed charge basis.

**Testing Segment**

The revenue, gross margin and income from operations for the testing segment for the nine months ended March 31, 2017 and 2016 were as follows:

	<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Revenue</b>	\$ 12,204	\$ 11,106
<b>Gross margin</b>	33.9%	29.5%
<b>Income from operations</b>	\$ 990	\$ 469

Income from operations in the testing segment for the nine months ended March 31, 2017 was \$990, an increase of \$521 compared to \$469 in the same period of the last fiscal year. The increase in operating income was attributable to an increase in revenue by \$1,098 and an increase in gross profit of \$856, as discussed earlier, these were partially offset by an increase in operating expenses by \$335. Operating expenses were \$3,145 and \$2,810 for the nine months ended March 31, 2017 and 2016, respectively. The increase in operating expenses was mainly attributable to an increase in general and administrative expenses, selling expenses, and loss on disposal of property, plant and equipment. General and administrative expenses increased due to an increase in payroll related expenses and professional expenses in the Malaysian operations and an increase in tax and welfare expenses in the Tianjin, China operations. Selling expenses increased due to travel expenses in the Singapore, Malaysia, and Tianjin, China operations and commission expenses in the Singapore operations. Increase in commission expenses was due to increase in commissionable sales. During the nine months ended March 31, 2017 certain assets that were no longer required was disposed resulting in a loss. These increases were partially offset by a decrease in allocation of corporate charges, which are allocated on a pre-determined fixed charge basis.

**Distribution Segment**

The revenue, gross margin and income from operations for the distribution segment for the nine months ended March 31, 2017 and 2016 were as follows:

	<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Revenue</b>	\$ 4,360	\$ 3,566
<b>Gross margin</b>	10.6%	12.6%
<b>Income from operations</b>	\$ 235	\$ 182

Income from operations in the distribution segment for the nine months ended March 31, 2017 was \$235, an increase of \$53 compared to an operating income of \$182 in the same period of the last fiscal year. The increase was mainly due to a decrease in operating expenses. Operating expenses were \$226 and \$266 for the nine months ended March 31, 2017 and 2016, respectively. The decrease in operating expenses by \$40 was mainly due to a decrease in allocation of corporate expenses, which are charged on a predetermined fixed basis. This decrease was partially offset by the increase in general and administrative expenses due to an increase in payroll related expenses and bank charges in the Singapore operations.

**Real Estate Segment**

The revenue, gross margin or loss and loss from operations for the real estate segment for the nine months ended March 31, 2017 and 2016 were as follows:

	<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Revenue</b>	\$ 115	\$ 83
<b>Gross margin / (loss)</b>	38.3%	(10.8)%
<b>Loss from operations</b>	\$ (20)	\$ (89)

Loss from operations in the real estate segment for the nine months ended March 31, 2017 was \$20, an improvement of \$69 as compared to \$89 for the same period of the last fiscal year. The improvement in operating loss was due to an increase in revenue resulting in an increase in gross margin by \$53, as discussed earlier, and a decrease in operating expenses. Operating expenses decreased by \$16 to \$64 for the nine months ended March 31, 2017 as compared to \$80 for the same period in the last fiscal year. The decrease in operating expenses was mainly due to a decrease general and administrative expenses as travel and entertainment expenses and property management fee decreased.

**Corporate**

The income from operations for corporate for the nine months ended March 31, 2017 and 2016 were as follows:

	<b>Nine Months Ended</b>	
	<b>Mar. 31, 2017</b>	<b>Mar. 31, 2016</b>
(Unaudited)		
<b>Income from operations</b>	\$ 88	\$ 30

Operating gain in the corporate office for the nine months ended March 31, 2017 was \$88, an improvement of \$58, as compared to \$30 for the same period of the last fiscal year. This was mainly due to an increase in corporate charges allocation to other segments, which are allocated on a pre-determined fixed charge basis, and was partially offset by an increase in general and administrative charges due to increase in payroll related expenses and professional fees.

## Financial Condition

During the nine months ended March 31, 2017, total assets decreased by \$684, from \$32,219 as at June 30, 2016 to \$31,535 as at March 31, 2017. The decrease in total assets was primarily due to a decrease in trade accounts receivables, other receivables, asset held for sale, deferred tax assets, investment properties, property, plant and equipment and restricted term deposits, which were partially offset by an increase in cash and cash equivalents, short term deposits, inventories, prepaid expenses and other assets.

Cash and cash equivalents were \$4,009 as at March 31, 2017, reflecting an increase of \$202 from \$3,807 as at June 30, 2016, primarily due to an improvement in collections from our major customers in the Singapore, Suzhou, China and Bangkok, Thailand operations. The increase was partially offset by the decrease due to placements in short term deposit in the Malaysia operations. The number of days' sales outstanding in accounts receivables was 83 days at the end of the third quarter of fiscal year 2017 and 87 days for the fiscal year ended 2016. The cash inflow from the improvement in collections was partially offset by the cash outflow from the payment of bonus in the Malaysia operations and other staff related expenses in the Singapore operations, placement of deposits in the China Operation and purchase of Property, plant and equipment in Malaysia and Singapore operations.

Short-term deposits were \$536 as at March 31, 2017, reflecting an increase of \$241 from \$295 as at June 30, 2016, primarily due to placement of deposit of \$38. This increase was partially offset by the currency translation.

At March 31, 2017, the trade accounts receivable balance decreased by \$476 to \$8,350 from \$8,826 as at June 30, 2016, primarily due to an improvement in collection in the Singapore, Malaysia and Tianjin, China operations, outstanding payment received from a major customer in the U.S. operations. The decrease was offset by an increase in the Singapore operations due to higher sales and delay in payment by a major customer. The number of days' sales outstanding was 83 days at the end of the third quarter of fiscal 2017 compared to 87 days at the end of fiscal year 2016. The decrease in days' sales outstanding was primarily due to improved collections processes in the Singapore operations for the nine months ended March 31, 2017, as compared to the year-end of last fiscal year.

At March 31, 2017, other receivables were \$321 reflecting a decrease of \$275 from \$596 as at June 30, 2016. The decrease was primarily due to transfer of down-payment for purchase of property, plant and equipment to fixed assets and decrease in advance payments to creditors in the Singapore operations during the nine months ended March 31, 2017.

Inventories at March 31, 2017 were \$2,172, an increase of \$712 compared to \$1,460 as at June 30, 2016. The number of days' inventory held was 56 days at the end of the third quarter of fiscal 2017 compared to 38 days at the end of fiscal year 2016. The higher days' inventory on hand was mainly due to a decrease in utilization rate of the inventory by the Singapore operations in the nine-month period ended March 31, 2017, as compared to the year end of fiscal 2016.

Prepaid expenses and other current assets were \$308 as at March 31, 2017, as compared to \$264 as at June 30, 2016. The increase of \$44 was primarily due to prepayments for rental and insurance upon renewal by the Malaysia, Suzhou, China and Tianjin, China operations.

Investment properties, net in China as at March 31, 2017 were \$1,221, a decrease of \$119 from \$1,340 as at June 30, 2016. The decrease was primarily due to depreciation charged and by the foreign currency exchange difference between the functional currency and U.S. dollars for the nine months ended March 31, 2017.

Property, plant and equipment decreased by \$589 from \$11,283 as at June 30, 2016 to \$10,694 as at March 31, 2017, mainly due to depreciation charges amounting to \$1,358, foreign currency exchange difference between functional currency and U.S. dollars from June 30, 2016 to March 31, 2017, and an increase in the disposal of fixed assets by the Malaysia and Tianjin, China operations for the nine months ended March 31, 2017.

Restricted term deposits decreased by \$438 from \$2,067 as at June 30, 2016 to \$1,629 as at March 31, 2017. This decrease was due to the uplift of fixed deposit in the Singapore operations and foreign currency exchange difference between functional currency and U.S. dollars from June 30, 2016 to March 31, 2017.

Other assets increased by \$48 from \$1,788 as at June 30, 2016 to \$1,836 as at March 31, 2017. The increase in other assets was primarily due to down-payment for capital purchases in the Malaysia operations and by the foreign currency exchange difference between functional currency and U.S. dollars from June 30, 2016 to March 31, 2017.

Utilized lines of credit as at March 31, 2017 decreased by \$384 to \$2,107, from to \$2,491 as at June 30, 2016. The decrease in lines of credit was mainly due to re-payment of lines of credit by the Singapore and Tianjin, China operations and foreign currency exchange difference between functional currency and U.S. dollars from June 30, 2016 to March 31, 2017.

Accounts payable as at March 31, 2017 increased by \$458 to \$3,379 from \$2,921 as at June 30, 2016. The increase was mainly due to the increase in creditors' turnover in the Singapore operations and increased cost of sales as a result of increased minimum wages passed on by sub-contractors to the Malaysian operations during the first three quarters of fiscal year 2017, as compared to the end of fiscal year 2016. This increase was partially offset by the decrease in accounts payable in the Tianjin, China operations due to non-recurring payments to suppliers in fiscal 2016 which did not exist during the three quarters of fiscal year 2017.

Accrued expenses as at March 31, 2017 decreased by \$68 to \$2,574 from \$2,642 as at June 30, 2016. The decrease in accrued expenses was mainly due to a decrease in payroll-related expenses as a result of labor cost control measures in the Tianjin, China operations, reversal of overprovision of sales tax in the Chongqing, China operations, operations recording a bonus provision for 9 months as at March 31, 2017 as compared to 12 months as at June 30, 2016 and foreign currency exchange difference between functional currency and U.S. dollars from June 30, 2016 to March 31, 2017. This decrease was partially offset by an increase in accrued purchases and commission expenses in the Singapore operations.

Bank loans payable as at March 31, 2017 decreased by \$440 to \$1,627, as compared to \$2,067 as at June 30, 2016. This was due to the repayment of loans by the Singapore and Malaysia operations and by the foreign currency exchange difference between functional currency and U.S. dollars from June 30, 2016 to March 31, 2017.

Capital leases as at March 31, 2017 decreased by \$176 to \$562, as compared to \$738 as at June 30, 2016. This was due to the repayment of capital leases by the Singapore and Malaysia operations and by the foreign currency exchange difference between functional currency and U.S. dollars from June 30, 2016 to March 31, 2017. The decrease was partially offset by an increase in capital leases in the Malaysia operations.

#### **Liquidity Comparison**

Net cash provided by operating activities increased by \$1,667 to \$3,013 for the nine months ended March 31, 2017, compared to \$1,346 in the same period of the last fiscal year. The increase in net cash generated by operating activities was primarily due to improve in collection from accounts receivable by \$1,582, a decrease in other receivables by \$263 and an increase in deferred tax liability by \$165. These were partially offset by an increase in inventories by \$525, a decrease in accounts payable by \$231 and an increase in other assets by \$99.

Net cash used in investing activities increased by \$703 to \$1,317 for the nine months ended March 31, 2017, compared to \$614 for the same period of the last fiscal year. The increase in cash outflow in investing activities was primarily due to an increase in additions to property, plant and equipment, and investments in restricted and unrestricted deposits, while the decrease in cash inflow was due to a decrease in proceeds from disposal of property, plant and equipment during the nine months ended March 31, 2017. This was partially offset by an increase in proceeds from maturing of restricted and unrestricted term deposits.

Net cash used in financing activities for the nine months ended March 31, 2017 was \$1,045, representing an increase of \$313, as compared to \$732 during the same period of the last fiscal year. The increase in outflow was mainly due to an increase in repayment of lines of credit by \$153, an increase in repayment of bank loans and capital leases by \$31 and an increase in dividends paid to non-controlling interests in our Malaysia operations by \$60 as compared to the same period of last fiscal year. Furthermore, net cash generated from financing activities decreased due to a decrease in borrowings from bank loan and capital leases.

We believe that our projected cash flows from operations, borrowing availability under our revolving lines of credit, cash on hand, trade credit and the secured bank loan will provide the necessary financial resources to meet our projected cash requirements for at least the next 12 months.

**Critical Accounting Estimates & Policies**

There have been no significant changes in the critical accounting policies, except as disclosed in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in the most recent Annual Report on Form 10-K.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Not applicable.

**ITEM 4. CONTROLS AND PROCEDURES**

An evaluation was carried out by the Company’s Chief Executive Officer and Chief Financial Officer of the effectiveness of the Company’s disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of March 31, 2017, the end of the period covered by this Form 10-Q. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures were effective at a reasonable level.

Except as discussed below, there has been no change in the Company’s internal control over financial reporting during the fiscal quarter ended March 31, 2017 that has materially affected or are reasonably likely to materially affect the Company’s internal control over financial reporting.

**Enterprise Resource Planning (ERP) Implementation**

We are in the process of implementing an ERP System, as part of a multi-year plan to integrate and upgrade our systems and processes. The implementation of this ERP system is scheduled to occur in phases over the next few years, and began with the migration of certain of our operational and financial systems in our Singapore operations to the new ERP system during the second quarter of Fiscal 2017. This implementation effort continued in the third quarter and will continue in the fourth quarter of Fiscal 2017, when the operational and financial systems in Singapore will be substantially transitioned to the new system.

As a phased implementation of this system occurs, we are experiencing certain changes to our processes and procedures which, in turn, result in changes to our internal control over financial reporting. While we expect the new ERP system to strengthen our internal financial controls by automating certain manual processes and standardizing business processes and reporting across our organization, management will continue to evaluate and monitor our internal controls as processes and procedures in each of the affected areas evolve.

**TRIO-TECH INTERNATIONAL**  
**PART II. OTHER INFORMATION**

**Item 1. Legal Proceedings**

Not applicable.

**Item 1A. Risk Factors**

Not applicable.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Malaysia and Singapore regulations prohibit the payment of dividends if the Company does not have sufficient retained earnings and tax credit. In addition, the payment of dividends can only be made after making deductions for income tax pursuant to the regulations. Furthermore, the cash movements from the Company's 55% owned Malaysian subsidiary to overseas are restricted and must be authorized by the Central Bank of Malaysia. California law also prohibits the payment of dividends if the Company does not have sufficient retained earnings or cannot meet certain asset to liability ratios.

On February 22, 2017, the Company issued to one vendor an aggregate of 10,000 shares of the Common Stock of the Company in exchange for professional services rendered, which offer and sale was not registered under the Securities Act. The closing sales price of the Common Stock on February 22, 2017 was \$3.91. The aggregate consideration in professional services received by the Company from the vendor was not less than \$39,100. The offer and sale of the shares to the vendor were exempt from registration under the Securities Act under Section 4(a)(2) of the Securities Act. No other unregistered sales of securities by the Company occurred during the period covered by this Form 10-Q.

**Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

Not applicable.

**Item 6. Exhibits**

31.1 Rule 13a-14(a) Certification of Principal Executive Officer of Registrant

31.2 Rule 13a-14(a) Certification of Principal Financial Officer of Registrant

32 Section 1350 Certification

101.INS XBRL Instance Document

101.SCH XBRL Taxonomy Extension Schema

101.CAL XBRL Taxonomy Extension Calculation Linkbase

101.DEF XBRL Taxonomy Extension Definition Linkbase

101.LAB XBRL Taxonomy Extension Label Linkbase

101.PRE XBRL Taxonomy Extension Presentation Linkbase

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**TRIO-TECH INTERNATIONAL**

/s/ Victor H.M. Ting  
VICTOR H.M. TING  
Vice President and Chief Financial Officer  
(Principal Financial Officer)  
Dated: May 11, 2017

## CERTIFICATIONS

I, S. W. Yong, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Trio-Tech International, a California corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 11, 2017

/s/ S. W. Yong  
S. W. Yong, President and  
Chief Executive Officer  
(Principal Executive Officer)

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I, Victor H.M. Ting, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Trio-Tech International, a California corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 11, 2017

/s/ Victor H.M. Ting  
Victor H.M. Ting, Vice President  
and Chief Financial Officer  
(Principal Financial Officer)

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SECTION 1350 CERTIFICATION

Each of the undersigned, S.W. Yong, President and Chief Executive Officer of Trio-Tech International, a California corporation (the "Company"), and Victor H.M. Ting, Vice President and Chief Financial Officer of the Company, do hereby certify, pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge (1) the quarterly report on Form 10-Q of the Company for the nine months ended March 31, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ S. W. Yong  
Name: S. W. Yong  
Title: President and Chief Executive Officer  
Dated: May 11, 2017

/s/ Victor H.M. Ting  
Name: Victor H.M. Ting  
Title: Vice President and Chief Financial Officer  
Dated: May 11, 2017

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

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